181101 Craven Supported Living appraisals v4 - Version Notes

Date	Version	Comments
181015	v3	
181101	v4	updated to back solve commuted sum viability buffer as an on-site % for Lplan Policy

CIL					0.4	E psm	
otal number of units in scheme					%	% total units	5:
Affordable Housing (AH) Policy requirement	ent %			AH Target	30.0%		
AH tenure split %	Affordable Rent			75%			
	Home Ownership (Sub-Market/Int. /St	arter)	25%		7.5%	
Open Market Sales (OMS) housing				_	70%		
					100%		
Jnit mix -		OMS mix%	MV # units	AH mix%	AH # units	Overall mix	% Total # unit:
1 Bed houses		0.0%	0	0%	0	04	
2 Bed houses		0.0%	0	0%	0	04	% (
Bed houses		0.0%	0	0%	0	04	%
4 Bed houses		0.0%	0	0%	0	04	%
5 Bed houses		0.0%	0	0%	0	04	% (
1 Bed Apartment		60%	23	60%	10	609	% 3:
2 Bed Apartment		40%	15	40%	7	409	
-		0%	0	0%	0	00	
Total number of units		100%	39	100%	17	1000	
						_	
OMS Unit Floor areas -	Net	area per unit (sqm)	(sqft)		Net to Gross %	Gross area per ui (sqn	
1 Bed houses		(SqIII) 0.0	(Sqit) 0		70	(sqii	
2 Bed houses		0.0	0			0.	
2 Bed nouses 3 Bed houses		0.0	0			0.	
3 Bed nouses 4 Bed houses		0.0	0			0.	
		0.0	0				
5 Bed houses					75.00	0.	
1 Bed Apartment		50.0 75.0	538		75.0% 75.0%	66.	
2 Bed Apartment			807			100.	
		0.0	0		75.0%	0.	0 (
	Net	area per unit			Net to Gross %	Gross area per ui	nit
AH Unit Floor areas -		(sqm)	(sqft)		%	(sqn	n) (sqft
1 Bed houses		0.0	0			0.	0 (
2 Bed houses		0.0	0			0.	0 (
Bed houses		0.0	0			0.	0 (
4 Bed houses		0.0	0			0.	0 (
5 Bed houses		0.0	0			0.	0 (
1 Bed Apartment		50.0	538		75.0%	66.	7 718
2 Bed Apartment		75.0	807		75.0%	100.	
=		0.0	0		75.0%	0.	
	014	S Units GIA		ALL		Total GIA	
Total Gross Scheme Floor areas -	OM	(sqm)	(sqft)	AH units GIA (sqm)	(sqft)	rotal GIA (sqn	n) (sqft
1 Bed houses		0.0	0	0.0	0	0.	
2 Bed houses		0.0	0	0.0	0	0.	
3 Bed houses		0.0	0	0.0	0	0.	
4 Bed houses		0.0	0	0.0	0	0.	
5 Bed houses		0.0	0	0.0	0	0.	
1 Bed Apartment		1,540.0	16,576	660.0	7,104	2,200	
2 Bed Apartment		1,540.0	16,576	660.0	7,104	2,200	
. Bed Apartment		0.0	0	0.0	7,104	2,200.	
		3,080.0	33,153	1,320.0	14,208	4,400	
				30.00% /	AH % by floor area	due to mix	
	Value zones (H, M,	L)		£ OMS (per unit)			
Open Market Sales values (£) -	H	L L	М	,,	(£psm)	(£psf)	total MV £ (no AH
1 Bed houses	163,800	142,200	157,200		"	• •	(12.1.1
2 Bed houses	214,920	170,640	188,640				(
B Bed houses	264,810	267,720	276,450				
4 Bed houses	345,150	292,500	325,260				
5 Bed houses	433,650	367,500	401,310				
1 Bed Apartment	141,960	123,240	130,000	207,338	4,147	385	6,842,138
2 Bed Apartment	191,100	165,900	175,000	276,450	3,686	342	6,081,900
·	0	0	0		5,550		
Affordable Housing	Aff Dont C		Home Own C	_			12,924,038
Affordable Housing -	Aff Rent £		Home Own £				
Transfer Values (£) (£ psm houses) -	1,000		1,000				
Transfer Values (£) (£ psm flats) -	1,000		1,000				
1 Bed houses	0		0				
2 Bed houses	0		0				
B Bed houses	0		0				
Bed houses	0		0				
	0		0				
5 Bed houses 1 Bed Apartment	50,000		50,000				



55 Units - Scheme E (PC)

GROSS DEVELOPMENT VALUE				
OMS GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	-
3 Bed houses	0	@	0	-
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	23	@	207,338	4,789,496
2 Bed Apartment	15	@	276,450	4,257,330
-	0	@	0	-
	39			9,046,826
Affordable Rent GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	=
3 Bed houses	0	@	0	
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	7	@	50,000	371,250
2 Bed Apartment	5	@	75,000	371,250
-	0	@	0	<u>-</u>
	12			742,500
Home Own GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	-
3 Bed houses	0	@	0	-
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	2	@	50,000	123,750
2 Bed Apartment	2	@	75,000	123,750
-	0	@	0	<u>-</u>
	4			247,500
GDV	55			10,036,826

AH on-site cost (£MV - £GDV)

AH on-site cost analysis

2,887,211 £

52,495 £ per unit (total units)

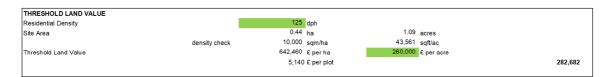
656 £ psm (total GIA sqm)



Initial Payments -				
Planning Application Professional Fees and reports				(40,000
Statutory Planning Fees				(19,624
CIL (sqm excl. Affordable Housing & Starter Homes)		3,080 sqm	0 £ psm	
		0.00% % of GDV	0 £ per unit (total units)	
Site Specific S106 Contributions -				
Sport, Open Space & Recreation		55 units @	3,151 per unit	(173,305
Education - Primary		55 units @	0 per unit	•
Education - Secondary		55 units @	0 per unit	
Highways (Skipton Junction Improvements)		55 units @	0 per unit	
Other		55 units @	0 per unit	
sub-total		55 units @	3,151 per unit (173,305)	
Sub-total			3,151 £ per unit (total units)	
AH Commuted Sum		1.73% % of GDV 4,400.0 sqm (total)	0 £ psm	
AH Commuted Sum			U £ psm	
		0.00% % of GDV		
Construction Costs -		100 -		
Site Clearance and Demolition		1.09 acres @	0 £ per acre	
sub-total		1.09 acres @	0 per acre -	
Sup-total		0.00% % of GDV		
		0.00% % of GDV	0 £ per unit (total units)	
1 Bed houses		- sqm @	0.00 psm	
2 Bed houses		- sqm @	0.00 psm	
3 Bed houses		sqiii @		
		3qiii @	0.00 psm	
4 Bed houses			0.00 psm	
5 Bed houses		sqiii @	0.00 psm	
1 Bed Apartment		2,200.0 sqm @	1,250.00 psm	(2,750,000
2 Bed Apartment		2,200.0 sqm @	1,250.00 psm	(2,750,000
-	4,400.0	- sqm @	1,250.00 psm	
External works		5,500,000 @	10%	(550,000
External works		3,300,000 @	£10,000 per unit	(550,000
		5,500,000 @		/405.000
"Normal abnormals"		5,500,000 @	3%	(165,000
		0.045.000 -	£3,000 per unit	
Contingency		6,215,000 @	3%	(186,450
Professional Fees		6,215,000 @	7%	(435,050
Totossional Foos				(,
Disposal Costs -				
Sale Agents Costs		9,046,826 OMS @	1.00%	(90,468
Sale Legal Costs		9,046,826 OMS @	0.50%	(45,234
Marketing and Promotion		9,046,826 OMS @	2.50%	(226,171
Finance Costs -			4.00%	
Interest on Development Costs		6.00% APR	0.487% pcm	(383,616
		0.0070	5. 157.75 point	(555,010
Developers Profit				
Profit on OMS		9,046,826	20.00%	(1,809,365
Profit on AH		990,000	6.00%	(59,400
(blended)		•	18.62% (1,868,765)	, ,,,,,



RESIDUAL LAND VALUE			
Residual Land Value (gross)			353,143
SDLT	353,143 @	5.0%	(17,657)
Acquisition Agent fees	353,143 @	1.0%	(3,531)
Acquisition Legal fees	353,143 @	0.5%	(1,766)
Interest on Land	353,143 @	6.0%	(21,189)
Residual Land Value (net)	5,618 per plot		309,000
	702,274 £ per ha	284,206 £ per acre	



BALANCE			
Surplus/(Deficit)	59,814 £ per ha	24,206 £ per acre	26,318

					AH - % on site			
Balance (RLV - TLV)	26,318	20%	25%	30%	35%	40%	45%	50
	-10000	1,140,514	852,772	565,029	277,287	(10,455)	(300,414)	(630,3
	-9000	1,086,911	799,168	511,426	223,683	(64,059)	(361,676)	(691,8
	-8000	1,033,307	745,565	457,822	170,080	(117,663)	(423,043)	(753,4
	-7000	979,703	691,961	404,219	116,476	(171,266)	(484,605)	(815,0
	-6000	926,100	638,357	350,615	62,873	(224,870)	(546,167)	(876,5
Other S106 (£/unit)	-5000	872,153	584,419	296,684	8,950	(278,785)	(608,075)	(938,4
	-4000	818,080	530,346	242,611	(45,123)	(340,026)	(670,174)	(1,000,5
	-3000	764,007	476,272	188,538	(99, 197)	(401,869)	(732,273)	(1,062,6
	-2000	709,934	422,199	134,465	(153,270)	(463,968)	(794,372)	(1,124,7
	-1000	655,860	368,126	80,391	(207,343)	(526,066)	(856,471)	(1,186,8
	0	601,787	314,053	26,318	(261,416)	(588,165)	(918,569)	(1,248,9
	1000	547,714	259,979	(27,755)	(320,176)	(650,264)	(980,668)	(1,311,0
	2000	493,641	205,906	(81,828)	(381,974)	(712,363)	(1,042,767)	(1,373,1
	3000	439,567	151,833	(135,902)	(444,057)	(774,462)	(1,104,866)	(1,435,2
	4000	385,494	97,760	(189,975)	(506,156)	(836,560)	(1,166,965)	(1,497,3
	5000	331,421	43,686	(244,048)	(568,255)	(898,659)	(1,229,063)	(1,559,4
	6000	277,348	(10,387)	(300,327)	(630,354)	(960,758)	(1,291,162)	(1,621,5
	7000	223,274	(64,460)	(362,125)	(692,452)	(1,022,857)	(1,353,261)	(1,725,7
	8000	169,201	(118,533)	(424,147)	(754,551)	(1,084,956)	(1,415,360)	(2,060,5
	9000	115,128	(172,607)	(486,246)	(816,650)	(1,147,054)	(1,477,459)	(2,395,4
	10000	61,055	(226,680)	(548,345)	(878,749)	(1,209,153)	(1,539,558)	(2,730,2



					AH - % on site			
Balance (RLV - TLV)	26,318	20%	25%	30%	35%	40%	45%	50
	15.0%	1,054,128	738,123	422,117	106,111	(210,724)	(563,158)	(925,87
	16.0%	963,660	653,309	342,957	32,605	(278,575)	(634,241)	(990,49
Profit (%OMS)	17.0%	873,192	568,495	263,797	(40,900)	(355,532)	(705,323)	(1,055,11
	18.0%	782,724	483,681	184,638	(114,405)	(433,077)	(776,405)	(1,119,73
	19.0%	692,255	398,867	105,478	(187,911)	(510,621)	(847,487)	(1,184,35
	20.0%	601,787	314,053	26,318	(261,416)	(588,165)	(918,569)	(1,248,97
	21.0%	511,319	229,239	(52,842)	(342,385)	(665,709)	(989,652)	(1,313,59
	22.0%	420,851	144,425	(132,001)	(426,391)	(743,254)	(1,060,734)	(1,378,21
	23.0%	330,382	59,611	(211,161)	(510,397)	(820,798)	(1,131,816)	(1,442,83
	24.0%	239,914	(25,203)	(291,412)	(594,403)	(898,342)	(1,202,898)	(1,507,45
	25.0%	149,446	(110,017)	(381,880)	(678,410)	(975,886)	(1,273,980)	(1,572,07
					AH - % on site			
Balance (RLV - TLV)	26,318	20%	25%	30%	35%	40%	45%	50
	75,000	802,926	515,192	227,457	(60,277)	(387,026)	(717,430)	(1,047,83
	100,000	775,745	488,011	200,276	(87,458)	(414,207)	(744,611)	(1,075,01
	125,000	748,564	460,830	173,095	(114,639)	(441,388)	(771,792)	(1,102,19
TLV (per acre)	150,000	721,383	433,649	145,914	(141,820)	(468,569)	(798,973)	(1,129,37
	175,000	694,202	406,468	118,733	(169,001)	(495,750)	(826,154)	(1,156,55
	200,000	667,021	379,287	91,552	(196,182)	(522,931)	(853,335)	(1,183,73
	225,000	639,840	352,106	64,371	(223,363)	(550,112)	(880,516)	(1,210,92
	250,000	612,659	324,925	37,190	(250,544)	(577,293)	(907,697)	(1,238,10
	275,000	585,478	297,744	10,009	(277,725)	(604,474)	(934,878)	(1,265,28
	300,000	558,297	270,563	(17,172)	(304,906)	(631,655)	(962,059)	(1,292,46
	325,000	531,116	243,382	(44,353)	(332,087)	(658,836)	(989,240)	(1,319,64
	350,000	503,935	216,201	(71,534)	(359,268)	(686,017)	(1,016,421)	(1,346,82
	375,000	476,754	189,020	(98,715)	(386,449)	(713,198)	(1,043,602)	(1,374,00
	400,000	449,573	161,839	(125,896)	(413,630)	(740,379)	(1,070,783)	(1,401,18
	425,000	422,392	134,658	(153,077)	(440,811)	(767,560)	(1,097,964)	(1,428,36
	450,000	395,211	107,477	(180,258)	(467,992)	(794,741)	(1,125,145)	(1,455,54
	475,000	368,030	80,296	(207,439)	(495,173)	(821,922)	(1,152,326)	(1,482,73
	500,000	340,849	53,115	(234,620)	(522,354)	(849,103)	(1,179,507)	(1,509,91
					AH - % on site			
Balance (RLV - TLV)	26,318	20%	25%	30%	35%	40%	45%	50
	20							
	25							
Density (dph)	30							
	35							
	40							
	45							
	50							
	55							
	_				AH - % on site			
Balance (RLV - TLV)	26,318	20%	25%	30%	35%	40%	45%	50
	96%	856,907	569,172	281,438	(6,297)	(295,652)	(625,585)	(955,98
	98%	729,347	441,613	153,878	(133,856)	(441,673)	(772,077)	(1,102,48
Construction Cost (£psm)	100%	601,787	314,053	26,318	(261,416)	(588,165)	(918,569)	(1,248,97
(100% = base case scenario)	102%	474,227	186,493	(101,242)	(404,253)	(734,658)	(1,065,062)	(1,395,46
	104%	346,667	58,933	(228,802)	(550,746)	(881,150)	(1,211,554)	(1,541,95
	1000							
	106%	219,107	(68,627)	(366,887)	(697,238)	(1,027,642)	(1,358,047)	(1,751,54
	106% 108%	219,107 91,547	(68,627) (196,187)	(366,887) (513,326)	(697,238) (843,730)	(1,027,642) (1,174,135)	(1,358,047) (1,504,539)	(1,751,54 (2,541,45



CIL					0 f	2 psm	
Total number of units in scheme					%	% total units	55
Affordable Housing (AH) Policy requirem	nent %			AH Target	0.0%		
AH tenure split %	Affordable Rent			75%			
•	Home Ownership (S	ub-Market/Int. /St	arter)	25%		0.0%	
Open Market Sales (OMS) housing					100%		
				-	100%		
Unit mix -		OMS mix%	MV # units	AH mix%	AH # units	Overall mix%	Total # units
1 Bed houses		0.0%	0	0%	0	0%	
2 Bed houses		0.0%	o	0%	0	0%	
3 Bed houses		0.0%	o	0%	0	0%	
4 Bed houses		0.0%	0	0%	0	0%	
5 Bed houses		0.0%	0	0%	0	0%	
1 Bed Apartment		60%	33	60%	0	60%	
2 Bed Apartment		40%	22	40%	0	40%	
· Fotal number of units		0% 100%	0 55	0% 100%	0	0% 100%	
oral name of a mic			55	10070			
MC Unit Floor ore	Net a	rea per unit	/ A\		Net to Gross %	Gross area per un	
OMS Unit Floor areas -		(sqm)	(sqft)		%	(sqm	
1 Bed houses		0.0	0			0.0	
2 Bed houses		0.0	0			0.0	
3 Bed houses		0.0	0			0.0	
4 Bed houses		0.0	0			0.0	
5 Bed houses		0.0	0			0.0	
1 Bed Apartment		50.0	538		75.0%	66.7	
2 Bed Apartment		75.0	807		75.0%	100.0	
		0.0	0		75.0%	0.0) (
	Net a	rea per unit			Net to Gross %	Gross area per un	it
AH Unit Floor areas -		(sqm)	(sqft)		%	(sqm	
1 Bed houses		0.0	0		,,	0.0	
2 Bed houses		0.0	ō			0.0	
B Bed houses		0.0	0			0.0	
4 Bed houses		0.0	0				
						0.0	
5 Bed houses		0.0	0			0.0	
1 Bed Apartment		50.0	538		75.0%	66.7	
2 Bed Apartment		75.0	807 0		75.0%	100.0	
•		0.0	U		75.0%	0.0	, ,
	OMS	Units GIA		AH units GIA		Total GIA	
Total Gross Scheme Floor areas -		(sqm)	(sqft)	(sqm)	(sqft)	(sqm	
1 Bed houses		0.0	0	0.0	0	0.0	
2 Bed houses		0.0	0	0.0	0	0.0	
3 Bed houses		0.0	0	0.0	0	0.0	
4 Bed houses		0.0	0	0.0	0	0.0	
5 Bed houses		0.0	0	0.0	0	0.0	
1 Bed Apartment		2,200.0	23,681	0.0	0	2,200.0	23,681
2 Bed Apartment		2,200.0	23,681	0.0	0	2,200.0	23,681
-	_	0.0	0	0.0	0	0.0) (
		4,400.0	47,361	0.0	0	4,400.0	47,361
				0.00% /	AH % by floor area	due to mix	
	Value zones (H, M, I			£ OMS (per unit)			
Open Market Sales values (£) -	Н	L	M		(£psm)	(£psf)	total MV £ (no AH)
1 Bed houses	163,800	142,200	157,200				C
2 Bed houses	214,920	170,640	188,640				С
3 Bed houses	264,810	267,720	276,450				(
4 Bed houses	345,150	292,500	325,260				(
5 Bed houses	433,650	367,500	401,310				(
1 Bed Apartment	141,960	123,240	130,000	207,338	4,147	385	6,842,138
2 Bed Apartment	191,100	165,900	175,000	276,450	3,686	342	6,081,900
	0	0	0				12,924,038
Affordable Housing -	Aff Rent £		Home Own £				12,324,030
Transfer Values (£) (£ psm houses) -	1,000		1,000				
Transfer Values (£) (£ psm flats) -	1,000		1,000				
1 Bed houses	0		0				
2 Bed houses	0		0				
3 Bed houses	0		0				
4 Bed houses	0		0				
5 Bed houses	0		0				
1 Bed Apartment	50,000		50,000				
2 Bed Apartment	75,000		75,000				
L DOU ADAILITICITE	75,000		75,000				
	0						





55 Units - Scheme E (CS)

GROSS DEVELOPMENT VALUE		·		
OMS GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	-
3 Bed houses	0	@	0	-
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	33	@	207,338	6,842,138
2 Bed Apartment	22	@	276,450	6,081,900
-	0	@	0	-
	55			12,924,038
Affordable Rent GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	=
3 Bed houses	0	@	0	
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	0	@	50,000	-
2 Bed Apartment	0	@	75,000	-
-	0	@	0	-
	0			-
Home Own GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	-
3 Bed houses	0	@	0	-
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	0	@	50,000	-
2 Bed Apartment	0	@	75,000	-
-	0	@	0	-
	0			-
GDV	55			12,924,038

AH on-site cost (£MV - £GDV)

AH on-site cost analysis

0 £ 0 £ per unit (total units)

0 £ psm (total GIA sqm)





DEVELOPMENT COSTS				
Initial Payments -				
Planning Application Professional Fees and reports				(40,000)
Statutory Planning Fees				(19,624)
CIL (sqm excl. Affordable Housing & Starter Homes)		4,400 sqm	0 £ psm	-
		0.00% % of GDV	0 £ per unit (total units)	
Site Specific S106 Contributions -				_
Sport, Open Space & Recreation		55 units @	3,151 per unit	(173,305)
Education - Primary		55 units @	0 per unit	
Education - Secondary		55 units @	0 per unit	_
Highways (Skipton Junction Improvements)		55 units @	0 per unit	_
Other		55 units @	0 per unit	
sub-total		55 units @	3,151 per unit (173,305)	-
Sub-total		1.34% % of GDV	3,151 £ per unit (total units)	
AH Commuted Sum				(4.755.005)
AH Commuted Sum		4,400.0 sqm (total)	399 £ psm	(1,755,995)
		13.59% % of GDV		
Construction Costs -		100		
Site Clearance and Demolition		1.09 acres @	0 £ per acre	-
sub-total		1.09 acres @	0 per acre -	
		0.00% % of GDV	0 £ per unit (total units)	
			o a por anni (total anno)	
1 Bed houses		- sqm @	0.00 psm	
2 Bed houses		- sqm @	0.00 psm	
3 Bed houses			0.00 psm	
4 Bed houses		34111 @		
		- 4 6	0.00 psm	-
5 Bed houses		3qiii @	0.00 psm	(0.750.000)
1 Bed Apartment		2,200.0 sqm @	1,250.00 psm	(2,750,000)
2 Bed Apartment		2,200.0 sqm @	1,250.00 psm	(2,750,000)
-	4,400.0	- sqm @	1,250.00 psm	-
External works		5,500,000 @	10%	(550,000)
		<u> </u>	£10,000 per unit	
"Normal abnormals"		5,500,000 @	3%	(165,000)
Tromal abnormals		, , ,	£3,000 per unit	(100,000)
Contingency		6,215,000 @	3%	(186,450)
				(100)100)
Professional Fees		6,215,000 @	7%	(435,050)
Disposal Costs -				
Sale Agents Costs		12,924,038 OMS @	1.00%	(129,240)
Sale Legal Costs		12,924,038 OMS @	0.50%	(64,620)
Marketing and Promotion		12,924,038 OMS @	2.50%	(323,101)
Finance Costs -			4.00%	
Interest on Development Costs		6.00% APR	0.487% pcm	(643,701)
Developers Profit				
Profit on OMS		12,924,038	20.00%	(2,584,808)
Profit on AH		0	6.00%	(=,==,,000)
(blended)		v	20.00% (2,584,808)	_
TOTAL COSTS				(12,570,894)



RESIDUAL LAND VALUE			
Residual Land Value (gross)			353,143
SDLT	353,143 @	5.0%	(17,657)
Acquisition Agent fees	353,143 @	1.0%	(3,531)
Acquisition Legal fees	353,143 @	0.5%	(1,766)
Interest on Land	353,143 @	6.0%	(21,189)
Residual Land Value (net)	5,618 per plot		309,000
	702,274 £ per ha	284,206 £ per acre	



BALANCE			
Surplus/(Deficit)	59,814 £ per ha	24,206 £ per acre	26,318

					AH - % on site			
Balance (RLV - TLV)	26,318	0%	0%	0%	0%	0%	0%	
	-10000	567,051	567,051	567,051	567,051	567,051	567,051	567,
	-9000	512,977	512,977	512,977	512,977	512,977	512,977	512,
	-8000	458,904	458,904	458,904	458,904	458,904	458,904	458,
	-7000	404,831	404,831	404,831	404,831	404,831	404,831	404,
	-6000	350,758	350,758	350,758	350,758	350,758	350,758	350,
Other S106 (£/unit)	-5000	296,684	296,684	296,684	296,684	296,684	296,684	296,
	-4000	242,611	242,611	242,611	242,611	242,611	242,611	242,
	-3000	188,538	188,538	188,538	188,538	188,538	188,538	188,
	-2000	134,465	134,465	134,465	134,465	134,465	134,465	134,
	-1000	80,391	80,391	80,391	80,391	80,391	80,391	80,
	0	26,318	26,318	26,318	26,318	26,318	26,318	26,
	1000	(27,755)	(27,755)	(27,755)	(27,755)	(27,755)	(27,755)	(27,
	2000	(81,829)	(81,829)	(81,829)	(81,829)	(81,829)	(81,829)	(81,8
	3000	(135,902)	(135,902)	(135,902)	(135,902)	(135,902)	(135,902)	(135,9
	4000	(189,975)	(189,975)	(189,975)	(189,975)	(189,975)	(189,975)	(189,9
	5000	(244,048)	(244,048)	(244,048)	(244,048)	(244,048)	(244,048)	(244,0
	6000	(300,327)	(300,327)	(300,327)	(300,327)	(300,327)	(300,327)	(300,3
	7000	(362,263)	(362,263)	(362,263)	(362,263)	(362,263)	(362,263)	(362.2
	8000	(424,361)	(424,361)	(424,361)	(424,361)	(424,361)	(424,361)	(424,3
	9000	(486,460)	(486,460)	(486,460)	(486,460)	(486,460)	(486,460)	(486,4
	10000	(548,559)	(548,559)	(548,559)	(548,559)	(548,559)	(548,559)	(548,



					AH - % on site			
Balance (RLV - TLV)	26,318	0%	0%	0%	0%	0%	0%	09
	15.0%	591,745	591,745	591,745	591,745	591,745	591,745	591,74
	16.0%	478,659	478,659	478,659	478,659	478,659	478,659	478,65
Profit (%OMS)	17.0%	365,574	365,574	365,574	365,574	365,574	365,574	365,57
	18.0%	252,489	252,489	252,489	252,489	252,489	252,489	252,48
	19.0%	139,403	139,403	139,403	139,403	139,403	139,403	139,40
	20.0%	26,318	26,318	26,318	26,318	26,318	26,318	26,31
	21.0%	(86,767)	(86,767)	(86,767)	(86,767)	(86,767)	(86,767)	(86,76
	22.0%	(199,853)	(199,853)	(199,853)	(199,853)	(199,853)	(199,853)	(199,853
	23.0%	(317,260)	(317,260)	(317,260)	(317,260)	(317,260)	(317,260)	(317,260
	24.0%	(446,501)	(446,501)	(446,501)	(446,501)	(446,501)	(446,501)	(446,50
	25.0%	(575,741)	(575,741)	(575,741)	(575,741)	(575,741)	(575,741)	(575,74
					AH - % on site			
Balance (RLV - TLV)	26,318	0%	0%	0%	0%	0%	0%	00
mainta de la companya	75,000	227,457	227,457	227,457	227,457	227,457	227,457	227,45
	100,000	200,276	200,276	200,276	200,276	200,276	200,276	200,27
	125,000	173,095	173,095	173,095	173,095	173,095	173,095	173,09
TLV (per acre)	150,000	145,914	145,914	145,914	145,914	145,914	145,914	145,9
,	175,000	118,733	118,733	118,733	118,733	118,733	118,733	118,73
	200,000	91,552	91,552	91,552	91,552	91,552	91,552	91,55
	225,000	64,371	64,371	64,371	64,371	64,371	64,371	64,37
	250,000	37,190	37,190	37,190	37,190	37,190	37,190	37,19
	275,000	10,009	10,009	10,009	10,009	10,009	10,009	10,0
	300,000	(17,172)	(17,172)	(17,172)	(17,172)	(17,172)	(17,172)	(17,17
	325,000	(44,353)	(44,353)	(44,353)	(44,353)	(44,353)	(44,353)	(44,35
	350,000	(71,534)	(71,534)	(71,534)	(71,534)	(71,534)	(71,534)	(71,53
	375,000	(98,715)	(98,715)	(98,715)	(98,715)	(98,715)	(98,715)	(98,71
	400,000	(125,896)	(125,896)	(125,896)	(125,896)	(125,896)	(125,896)	(125,89
	425,000	(153,077)	(153,077)	(153,077)	(153,030)	(153,077)	(153,077)	(153,07
	450,000	(180,258)	(180,258)	(180,258)	(180,258)	(180,258)	(180,258)	(180,25
	475,000	(207,439)	(207,439)	(207,439)	(207,439)	(207,439)	(207,439)	(207,43
	500,000	(234,620)	(234,620)	(234,620)	(234,620)	(234,620)	(234,620)	(234,62
·					All 0/ en eite			
Balance (RLV - TLV)	26,318	20%	25%	30%	AH - % on site 35%	40%	45%	50
	20							
	25							
Density (dph)	30							
	35							
	40							
	45							
	50							
	55							
					AH - % on site			
Balance (RLV - TLV)	26,318	0%	0%	0%	0%	0%	0%	0
	96%	281,438	281,438	281,438	281,438	281,438	281,438	281,4
	98%	153,878	153,878	153,878	153,878	153,878	153,878	153,8
Construction Cost (£psm)	100%	26,318	26,318	26,318	26,318	26,318	26,318	26,3
(100% = base case scenario)	102%	(101,242)	(101,242)	(101,242)	(101,242)	(101,242)	(101,242)	(101,24
,	104%	(228,802)	(228,802)	(228,802)	(228,802)	(228,802)	(228,802)	(228,80
	1 1 1 1 1 1 1 1 1 1 1 1		(367,048)	(367,048)	(367,048)	(367,048)	(367,048)	(367,04
	106%							
	106% 108%	(367,048) (513,541)	(513,541)	(513,541)	(513,541)	(513,541)	(513,541)	(513,54



CIL				0.5	2 psm	
otal number of units in scheme				%	% total units	6
ffordable Housing (AH) Policy requirem	ent %		AH Target	30.0%	70 total anno	_
				30.070		
H tenure split %	Affordable Rent		75%			
	Home Ownership (Sub-Market/Int. /St	arter)	25%		7.5%	
Open Market Sales (OMS) housing			_	70%		
				100%		
Jnit mix -	OMS mix%	MV # units	AH mix%	AH # units	Overall mix%	Total # uni
Bed houses	0.0%	0	0%	0	0%	rotal # uni
	0.0%	ő	0%			
Bed houses				0	0%	
B Bed houses	0.0%	0	0%	0	0%	
Bed houses	0.0%	0	0%	0	0%	
Bed houses	0.0%	0	0%	0	0%	
Bed Apartment	60%	25	60%	11	60%	3
2 Bed Apartment	40%	17	40%	7	40%	2
	0%	0	0%	0	0%	
otal number of units	100%	42	100%	18	100%	6
	Net area per unit			Net to Gross %	Gross area per unit	
MS Unit Floor areas -	(sqm)	(sqft)		%	(sqm)	(sqt
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
				CE 001		
Bed Apartment	60.0	646		65.0%	92.3	99
Bed Apartment	80.0	861		65.0%	123.1	1,32
	0.0	0		65.0%	0.0	
	Net area per unit			Net to Gross %	Gross area per unit	
H Unit Floor areas -	(sqm)	(sqft)		%	(sqm)	(sq:
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed Apartment	60.0	646		65.0%	92.3	99
2 Bed Apartment	80.0	861		65.0%	123.1	1,32
Bed Apartment						
	0.0	0		65.0%	0.0	
	OMS Units GIA		AH units GIA		Total GIA	
otal Gross Scheme Floor areas -	(sqm)	(sqft)	(mpe)	(sqft)	(sqm)	(pe)
Bed houses	0.0	0	0.0	0	0.0	
Bed houses	0.0	0	0.0	0	0.0	
Bed houses		0		0		
	0.0		0.0		0.0	
Bed houses	0.0	0	0.0	0	0.0	
Bed houses	0.0	0	0.0	0	0.0	
Bed Apartment	2,326.2	25,039	996.9	10,731	3,323.1	35,76
Bed Apartment	2,067.7	22,256	886.2	9,538	2,953.8	31,79
	0.0	0	0.0	0	0.0	
	4,393.8	47,295	1,883.1	20,269	6,276.9	67,56
				H % by floor area		
	Value zones (H, M, L)		£ OMS (per unit)			
Open Market Sales values (£) -	H L	M		(£psm)	(£psf)	total MV £ (no Al
Bed houses						
Bed houses						
Bed houses						
Bed houses						
Bed houses						
Bed Apartment		207,338	259,172	4,320	401	9,330,18
Bed Apartment		276,450	345,563	4,320	401	8,293,50
quantities	0 0	270,430	5-10,000	4,020		0,200,00
		<u>_</u>				17,623,68
ffordable Housing -	Aff Rent £	Home Own £				,523,60
ransfer Values (£) (£ psm houses) -	1,000	1,000				
ransfer Values (£) (£ psm flats) -	1,000	1,000				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed Apartment	60,000	60,000				
Bed Apartment	80,000	80,000				





60 Units - Scheme F (PC)

GROSS DEVELOPMENT VALUE				
DMS GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed Apartment	25	@	259,172	6,531,131
Bed Apartment	17	@	345,563	5,805,450
	0	@	0	-
	42			12,336,581
Affordable Rent GDV -				
I Bed houses	0	@	0	-
Ped houses	0	@	0	
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed Apartment	8	@	60,000	486,000
Bed Apartment	5	@	80,000	432,000
	0	@	0	-
	14			918,000
lome Own GDV -				
Bed houses	0	@	0	-
Bcd houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed Apartment	3	@	60,000	162,000
Bed Apartment	2	@	80,000	144,000
	0	@	0	=
	5			306,000
SDV	60			13,560,581

AH on-site cost (£MV - £GDV)

4,063,106 £ 67,718 £ per unit (total units)

647 £ psm (total GIA sqm)

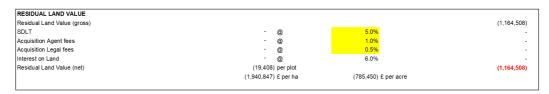


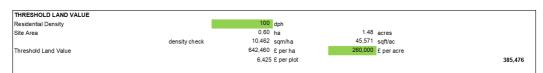
181101 Craven Supported Living appraisals v4 60 Units - Scheme F (PC)

DEVELOPMENT COSTS						
Initial Payments -						
Planning Application Professional Fees and reports						(50.000)
Statutory Planning Fees						(20,199)
CIL (sqm excl. Affordable Housing & Starter Homes)		4,394	sqm	0 £ psm		-
		0.00%	% of GDV	0 £ per unit (total units)		
Site Specific S106 Contributions -				, , ,		_
Sport, Open Space & Recreation		60	units @	3,151 per unit		(189,060)
Education - Primary			units @	0 per unit		(100,000)
Education - Secondary			units @	0 per unit		_
Highways (Skipton Junction Improvements)			units @	0 per unit		
Other			units @	0 per unit		
sub-total			units @	3,151 per unit	(189,060)	
Sub-total			% of GDV	3,151 £ per unit (total units)		

AH Commuted Sum			sqm (total)	0 £ psm		-
		0.00%	% of GDV			
Construction Costs -			_			
Site Clearance and Demolition		1.48	acres @	£ per acre		
sub-total		1.48	acres @	0 per acre		-
Sub total			% of GDV	0 £ per unit (total units)		
		0.0070	70 OI GDV	o z per unit (total units)		
1 Bed houses		-	sqm @	0.00 psm		-
2 Bcd houses			sqm @	0.00 psm		-
3 Bed houses			sqm @	0.00 psm		_
4 Bed houses		-	sqm @	0.00 psm		
5 Bed houses		_	sqm @	0.00 psm		
1 Bed Apartment		3,323.1		1,375.00 psm		(4,569,231)
2 Bed Apartment		2,953.8		1,375.00 psm		(4,061,538)
2 Bet Apartinent	6,276.9		sqm @	1,375.00 psm		(4,001,330)
	0,210.0		Sqiii @	1,575.00 psiii		
External works		8,630,769	@	10%		(863,077)
			_	£14,385 per unit		
"Normal abnormals"		8,630,769	@	3%		(258,923)
			•	£4,315 per unit		(===,===)
Contingency		9,752,769	m	3%		(292,583)
ooniii gonoy		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		5.3		(202,000)
Professional Fees		9,752,769	@	7%		(682,694)
Disposal Costs -						
Sale Agents Costs		12,336,581	OMS @	1.00%		(123,366)
Sale Legal Costs		12,336,581		0.50%		(61,683)
Marketing and Promotion		12,336,581		2.50%		(308,415)
•			- 0	4.00%		(,,,,,,,,,
Finance Costs -						
Interest on Development Costs		6.00%	APR	0.487% pcm		(703,565)
Developers Profit						
Profit on OMS		12,336,581		20.00%		(2,467,316)
Profit on AH		1,224,000		6.00%		(2,467,316)
(blended)		1,224,000		18.74%	(2,540,756)	(13,440)
•					,_,_,	
TOTAL COSTS						(14,725,090)







BALANCE			
Surplus/(Deficit)	(2,583,307) £ per ha	(1,045,450) £ per acre	(1,549,984)

ENSITIVITY ANALYSIS								
					AH - % on site			
Balance (RLV - TLV)	(1,549,984)	20%	25%	30%	35%	40%	45%	50%
	-10000	14,967	(395,482)	(864,861)	(1,334,750)	(1,804,638)	(2,274,526)	(4,780,120
	-9000	(44,375)	(463,301)	(933,014)	(1,402,902)	(1,872,790)	(2,342,679)	(5,144,820
	-8000	(103,717)	(531,278)	(1,001,167)	(1,471,055)	(1,940,943)	(2,410,831)	(5,509,521
	-7000	(163,060)	(599,431)	(1,069,319)	(1,539,208)	(2,009,096)	(2,669,698)	(5,874,221
	-6000	(222,530)	(667,722)	(1,137,603)	(1,607,484)	(2,077,365)	(3,034,507)	(6,239,023
Other S106 (£/unit)	-5000	(282,349)	(736,416)	(1,206,293)	(1,676,170)	(2,146,047)	(3,399,734)	(6,604,246
	-4000	(342,203)	(805,154)	(1,275,032)	(1,744,909)	(2,214,786)	(3,765,020)	(6,969,532
	-3000	(404,427)	(873,893)	(1,343,770)	(1,813,647)	(2,283,524)	(4,130,306)	(7,334,818
	-2000	(472,832)	(942,631)	(1,412,508)	(1,882,385)	(2,352,262)	(4,495,592)	(7,700,104
	-1000	(541,492)	(1,011,369)	(1,481,246)	(1,951,123)	(2,421,000)	(4,860,878)	(8,065,391
	0	(610,230)	(1,080,107)	(1,549,984)	(2,019,861)	(2,489,739)	(5,226,164)	(8,430,677
	1000	(678,968)	(1,148,846)	(1,618,723)	(2,088,600)	(2,558,477)	(5,591,450)	(8,795,96
	2000	(747,707)	(1,217,584)	(1,687,461)	(2,157,338)	(2,752,224)	(5,956,736)	(9,161,249
	3000	(816,445)	(1,286,322)	(1,756,199)	(2,226,076)	(3,117,510)	(6,322,023)	(9,526,535
	4000	(885,183)	(1,355,060)	(1,824,937)	(2,294,814)	(3,482,796)	(6,687,309)	(9,891,821
	5000	(953,921)	(1,423,798)	(1,893,675)	(2,363,553)	(3,848,082)	(7,052,595)	(10,257,107
	6000	(1,022,660)	(1,492,537)	(1,962,414)	(2,432,291)	(4,213,368)	(7,417,881)	(10,622,393
	7000	(1,091,398)	(1,561,275)	(2,031,152)	(2,501,029)	(4,578,655)	(7,783,167)	(10,987,679
	8000	(1,160,136)	(1,630,013)	(2,099,890)	(2,569,767)	(4,943,941)	(8,148,453)	(11,352,965
	9000	(1,228,874)	(1,698,751)	(2,168,628)	(2,638,505)	(5,309,227)	(8,513,739)	(11,718,251
	10000	(1,297,612)	(1,767,489)	(2,237,367)	(2,707,244)	(5,674,513)	(8,879,025)	(12,083,537



					AH - % on site			
Balance (RLV - TLV)	(1,549,984)	20%	25%	30%	35%	40%	45%	5
	15.0%	34,693	(419,219)	(933,155)	(1,447,092)	(1,961,028)	(4,741,513)	(7,990,0
	16.0%	(88.673)	(551,397)	(1.056,521)	(1,561,646)	(2.066.770)	(4.838.443)	(8.078.2)
Profit (%OMS)	17.0%	(212,038)	(683,574)	(1,179,887)	(1,676,200)	(2,172,512)	(4,935,374)	(8,166,32
	18.0%	(335,404)	(815,752)	(1,303,253)	(1,790,754)	(2,278,254)	(5,032,304)	(8,254,44
	19.0%	(469,241)	(947,930)	(1,426,619)	(1,905,308)	(2,383,996)	(5,129,234)	(8,342,5
	20.0%	(610,230)	(1,080,107)	(1,549,984)	(2,019,861)	(2,489,739)	(5,226,164)	(8,430,67
	21.0%	(751,220)	(1,212,285)	(1,673,350)	(2,134,415)	(2,595,481)	(5,323,095)	(8,518,79
	22.0%	(892,209)	(1,344,463)	(1,796,716)	(2,248,969)	(2,701,223)	(5,420,025)	(8,606,9
	23.0%	(1,033,199)	(1,476,640)	(1,920,082)	(2,363,523)	(2,806,965)	(5,516,955)	(8,695,03
	24.0%	(1,174,188)	(1,608,818)	(2,043,448)	(2,478,077)	(2,912,707)	(5,613,886)	(8,783,15
	25.0%	(1,315,178)	(1,740,996)	(2,166,813)	(2,592,631)	(3,018,449)	(5,710,816)	(8,871,2
					AH - % on site			
Balance (RLV - TLV)	(1,549,984)	20%	25%	30%	35%	40%	45%	50
	75,000	(335,949)	(805,826)	(1,275,703)	(1,745,580)	(2,215,458)	(4,951,883)	(8,156,39
	100,000	(373,014)	(842,891)	(1,312,768)	(1,782,645)	(2,252,523)	(4,988,948)	(8,193,46
	125,000	(410,079)	(879,956)	(1,349,833)	(1,819,710)	(2,289,588)	(5,026,013)	(8,230,52
TLV (per acre)	150,000	(447,144)	(917,021)	(1,386,898)	(1,856,775)	(2,326,653)	(5,063,078)	(8,267,59
	175,000	(484,209)	(954,086)	(1,423,963)	(1,893,840)	(2,363,718)	(5,100,143)	(8,304,65
	200,000	(521,274)	(991,151)	(1,461,028)	(1,930,905)	(2,400,783)	(5,137,208)	(8,341,72
	225,000	(558,339)	(1,028,216)	(1,498,093)	(1,967,970)	(2,437,848)	(5,174,273)	(8,378,7
	250,000	(595,404)	(1,065,281)	(1,535,158)	(2,005,035)	(2,474,913)	(5,211,338)	(8,415,8
	275,000	(632,469)	(1,102,346)	(1,572,223)	(2,042,100)	(2,511,978)	(5,248,403)	(8,452,9
	300,000	(669,534)	(1,139,411)	(1,609,288)	(2,079,165)	(2,549,043)	(5,285,468)	(8,489,98
	325,000	(706,599)	(1,176,476)	(1,646,353)	(2,116,230)	(2,586,108)	(5,322,533)	(8,527,04
	350,000	(743,664)	(1,213,541)	(1,683,418)	(2,153,295)	(2,623,173)	(5,359,598)	(8,564,1
	375,000	(780,729)	(1,250,606)	(1,720,483)	(2,190,360)	(2,660,238)	(5,396,663)	(8,601,17
	400,000	(817,794)	(1,287,671)	(1,757,548)	(2,227,425)	(2,697,303)	(5,433,728)	(8,638,24
	425,000	(854,859)	(1,324,736)	(1,794,613)	(2,264,490)	(2,734,368)	(5,470,793)	(8,675,30
	450,000	(891,924)	(1,361,801)	(1,831,678)	(2,301,555)	(2,771,433)	(5,507,858)	(8,712,3
	475,000	(928,989)	(1,398,866)	(1,868,743)	(2,338,620)	(2,808,498)	(5,544,923)	(8,749,43
	500,000	(966,054)	(1,435,931)	(1,905,808)	(2,375,685)	(2,845,563)	(5,581,988)	(8,786,50
					AH - % on site			
Balance (RLV - TLV)	(1,549,984)	20%	25%	30%	35%	40%	45%	50
	20							
	25							
Density (dph)	30							
	35							
	40							
	45							
	50							
	55							
					AH - % on site			
Balance (RLV - TLV)	(1,549,984)	20%	25%	30%	35%	40%	45%	50
	96%	(178,304)	(616,929)	(1,086,806)	(1,556,683)	(2,026,560)	(2,764,759)	(5,969,27
	98%	(379,963)	(848,518)	(1,318,395)	(1,788,272)	(2,258,149)	(3,995,462)	(7,199,97
Construction Cost (£psm)	100%	(610,230)	(1,080,107)	(1,549,984)	(2,019,861)	(2,489,739)	(5,226,164)	(8,430,67
(100% = base case scenario)	102%	(841,819)	(1,311,697)	(1,781,574)	(2,251,451)	(3,252,355)	(6,456,867)	(9,661,37
	104%	(1,073,409)	(1,543,286)	(2,013,163)	(2,483,040)	(4,483,057)	(7,687,570)	(10,892,08
	106%	(1,304,998)	(1,774,875)	(2,244,752)	(2,714,629)	(5,713,760)	(8,918,272)	(12,122,7
	108%	(1,536,587)	(2,006,464)	(2,476,341)	(3,739,950)	(6,944,463)	(10,148,975)	(13,353,48





CIL				0 8	Epsm	
Total number of units in scheme				%	% total units	60
Affordable Housing (AH) Policy requireme	ent %		AH Target	12.2%		
AH tenure split %	Affordable Rent		75%			
Terroriare spine 70	Home Ownership (Sub-Market/Int. /Sta	rter)	25%		3.1%	
Open Market Sales (OMS) housing	Tionic Gwilership (Gub Markeelint: /Gu	1101)	2070	88%	5.170	
Open warker dates (Owlo) flousing			-	100%		
Unit mix -	OMS mix%	MV # units	AH mix%	AH # units	Overall mix%	Total # units
1 Bed houses	0.0%	0	0%	0	0%	
2 Bed houses	0.0%	0	0%	0	0%	
Bed houses	0.0%	ō	0%	0	0%	
4 Bed houses	0.0%	0	0%	0	0%	
5 Bed houses	0.0%	o	0%	0	0%	
1 Bed Apartment	60%		60%	4	60%	
		32				
2 Bed Apartment	40%	21	40%	3	40%	
· Total number of units	<mark>0%</mark> 100%	0 53	0% 100%	7	0% 100%	
	Not and was init			Notte Cree %	C	
DMS Unit Floor areas -	Net area per unit (sqm)	(sqft)		Net to Gross %	Gross area per uni (sqm)	
1 Bed houses	0.0	0			0.0	
2 Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
4 Bed houses	0.0	0			0.0	
5 Bed houses	0.0	0			0.0	
1 Bed Apartment	60.0	646		65.0%	92.3	
2 Bed Apartment	80.0	861		65.0%	123.1	
. Dec Apartment	0.0	0		65.0%	123.1	
	0.0	Ü		65.0%	0.0	'
	Net area per unit			Net to Gross %	Gross area per uni	
AH Unit Floor areas -	(sqm)	(sqft)		%	(sqm)	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
3 Bed houses	0.0	0			0.0	
4 Bed houses	0.0	0			0.0	(
5 Bed houses	0.0	0			0.0	(
1 Bed Apartment	60.0	646		65.0%	92.3	994
2 Bed Apartment	80.0	861		65.0%	123.1	1,325
	0.0	0		65.0%	0.0	
	OMS Units GIA		AH units GIA		Total GIA	
Total Gross Scheme Floor areas -	(mpe)	(sqft)	(sqm)	(sqft)	(mpe)	(sqft
1 Bed houses	0.0	0	0.0	0	0.0	
2 Bed houses	0.0	0	0.0	0	0.0	(
3 Bed houses	0.0	0	0.0	0	0.0	
4 Bed houses	0.0	0	0.0	0	0.0	
5 Bed houses	0.0	0	0.0	0	0.0	
1 Bed Apartment	2,916.3	31,390	406.8	4,379	3,323.1	35,769
		27,903	361.6	3,892	2,953.8	
2 Bed Apartment	2,592.2					
		59,293	768.4	8,271	0.0 6,276.9	
	-,	,		AH % by floor area		,00
	Value zones (H, M, L)		£ OMS (per unit)			
Open Market Sales values (£) - I Bed houses	H L	М		(£psm)	(£psf)	total MV £ (no AH
2 Bed houses						·
3 Bed houses						,
4 Bed houses						(
5 Bed houses						
1 Bed Apartment		207,338	259,172	4,320	401	9,330,18
		070 150	0.45 500		404	
2 Bed Apartment	0 0	276,450 0	345,563	4,320	401	8,293,500
						17,623,688
Affordable Housing -	Aff Rent £	Home Own £				
Transfer Values (£) (£ psm houses) -	1,000	1,000				
	1,000	1,000				
	0	0				
Bed houses		0				
Bed houses Bed houses	0					
Bed houses Bed houses	0	0				
Bed houses Bed houses Bed houses		0				
Bed houses 2 Bed houses 3 Bed houses 4 Bed houses	0					
1 Bed houses 2 Bed houses 3 Bed houses 4 Bed houses 5 Bed houses	0	0				
Transfer Values (£) (£ psm flats) - I Bed houses 2 Bed houses 3 Bed houses 4 Bed houses 5 Bed houses 5 Bed houses 1 Bed Apartment 2 Bed Apartment	0 0 0	0				





60 Units - Scheme F (onsite)

GROSS DEVELOPMENT VALUE				
OMS GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	
3 Bed houses	0	@	0	-
Bed houses	0	@	0	
Bed houses	0	@	0	-
Bed Apartment	32	@	259,172	8,187,967
Bed Apartment	21	@	345,563	7,278,192
	0	@	0	
	53	_		15,466,159
ffordable Rent GDV -				
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed Apartment	3	@	60,000	198,324
Bed Apartment	2	@	80,000	176,288
	0	@	0	
	6			374,612
ome Own GDV -				
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed Apartment	1	@	60,000	66,108
Bed Apartment	1	@	80,000	58,763
	0	@	0	-
	2			124,871
BDV	60			15,965,641

AH on-site cost (£MV - £GDV)
AH on-site cost analysis

1,658,046 £ 27,634 £ per unit (total units)

264 £ psm (total GIA sqm)

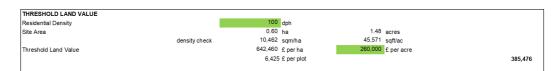




Initial Payments -						
Planning Application Professional Fees and reports						(50,000
Statutory Planning Fees						(20,199
CIL (sqm excl. Affordable Housing & Starter Homes)		5,508	sqm	0 £ psm		
		0.00%	% of GDV	0 £ per unit (total units)		
Site Specific S106 Contributions -				, , ,		
Sport, Open Space & Recreation		60	units @	3,151 per unit		(189,060
Education - Primary			units @	0 per unit		(
Education - Secondary			units @	0 per unit		
Highways (Skipton Junction Improvements)			units @	0 per unit		
Other			units @	0 per unit		
sub-total			_		(100,000)	
Sub-total			units @ % of GDV	3,151 per unit 3,151 £ per unit (total units)	(189,060)	
AH Commuted Sum			sqm (total)	0 £ psm		
		0.00%	% of GDV			
Construction Costs -						
Site Clearance and Demolition		1.48	acres @	£ per acre		
		4 **	_			
sub-total			acres @	0 per acre	-	
		0.00%	% of GDV	0 £ per unit (total units)		
1 Bed houses			sqm @	0.00 psm		
2 Bcd houses			sqm @	0.00 psm		
3 Bed houses				0.00 psm		
4 Bed houses			sqm @			
			sqm @	0.00 psm		
5 Bed houses			sqm @	0.00 psm		
1 Bed Apartment		3,323.1		1,375.00 psm		(4,569,231
2 Bed Apartment		2,953.8		1,375.00 psm		(4,061,538
-	6,276.9	-	sqm @	1,375.00 psm		
External works		8,630,769	@	10%		(863,077
External works		0,000,700	w.	£14,385 per unit		(005,011
"Normal abnormals"		8,630,769		3%		(250,022
Normal aphormals		0,030,703	w.	£4,315 per unit		(258,923
		9,752,769				
Contingency		3,732,763	@	3%		(292,583
Professional Fees		9,752,769	@	7%		(682,694
Disposal Costs -						
Sale Agents Costs		15,466,159	OMS @	1.00%		(154,662
Sale Legal Costs		15,466,159	OMS @	0.50%		(77,331
Marketing and Promotion		15,466,159	OMS@	2.50%		(386,654
Finance Costs -				4.00%		
Interest on Development Costs		6.00%	APR	0.487% pcm		(735,079
Development Devil						
Developers Profit		45 400 150		20 000/		(2.002.002
Profit on OMS		15,466,159		20.00%		(3,093,232
Profit on AH		499,482		6.00%		(29,969
(blended)				19.56%	(3,123,201)	
						(15,464,231



RESIDUAL LAND VALUE			
Residual Land Value (gross)			501,410
SDLT	501,410 @	5.0%	(25,071)
Acquisition Agent fees	501,410 @	1.0%	(5.014)
Acquisition Legal fees	501,410 @	0.5%	(2,507)
Interest on Land	501,410 @	6.0%	(30,085)
Residual Land Value (net)	7,312 per plot		438,734
	731,223 £ per ha	295,922 £ per acre	



BALANCE			
Surplus/(Deficit)	88,763 £ per ha	35,922 £ per acre	53,258

TIVITY ANALYSIS								
					AH - % on site			
Balance (RLV - TLV)	53,258	20%	25%	30%	35%	40%	45%	509
	-10000	14,967	(395,482)	(864,861)	(1,334,750)	(1,804,638)	(2,274,526)	(4,780,120
	-9000	(44,375)	(463,301)	(933,014)	(1,402,902)	(1,872,790)	(2,342,679)	(5,144,820
	-8000	(103,717)	(531,278)	(1,001,167)	(1,471,055)	(1,940,943)	(2,410,831)	(5,509,52
	-7000	(163,060)	(599,431)	(1,069,319)	(1,539,208)	(2,009,096)	(2,669,698)	(5,874,22
	-6000	(222,530)	(667,722)	(1,137,603)	(1,607,484)	(2,077,365)	(3,034,507)	(6,239,02
Other S106 (£/unit)	-5000	(282,349)	(736,416)	(1,206,293)	(1,676,170)	(2,146,047)	(3,399,734)	(6,604,246
	-4000	(342,203)	(805,154)	(1,275,032)	(1,744,909)	(2,214,786)	(3,765,020)	(6,969,53)
	-3000	(404,427)	(873,893)	(1,343,770)	(1,813,647)	(2,283,524)	(4,130,306)	(7,334,818
	-2000	(472,832)	(942,631)	(1,412,508)	(1,882,385)	(2,352,262)	(4,495,592)	(7,700,10
	-1000	(541,492)	(1,011,369)	(1,481,246)	(1,951,123)	(2,421,000)	(4,860,878)	(8,065,39
	0	(610,230)	(1,080,107)	(1,549,984)	(2,019,861)	(2,489,739)	(5,226,164)	(8,430,67
	1000	(678,968)	(1,148,846)	(1,618,723)	(2,088,600)	(2,558,477)	(5,591,450)	(8,795,96
	2000	(747,707)	(1,217,584)	(1,687,461)	(2,157,338)	(2,752,224)	(5,956,736)	(9,161,24
	3000	(816,445)	(1,286,322)	(1,756,199)	(2,226,076)	(3,117,510)	(6,322,023)	(9,526,53
	4000	(885,183)	(1,355,060)	(1,824,937)	(2,294,814)	(3,482,796)	(6,687,309)	(9,891,82
	5000	(953,921)	(1,423,798)	(1,893,675)	(2,363,553)	(3,848,082)	(7,052,595)	(10,257,10
	6000	(1,022,660)	(1,492,537)	(1,962,414)	(2,432,291)	(4,213,368)	(7,417,881)	(10,622,393
	7000	(1,091,398)	(1,561,275)	(2,031,152)	(2,501,029)	(4,578,655)	(7,783,167)	(10,987,679
	8000	(1,160,136)	(1,630,013)	(2,099,890)	(2,569,767)	(4,943,941)	(8,148,453)	(11,352,96
	9000	(1,228,874)	(1,698,751)	(2,168,628)	(2,638,505)	(5,309,227)	(8,513,739)	(11,718,25
	10000	(1,297,612)	(1,767,489)	(2,237,367)	(2,707,244)	(5,674,513)	(8,879,025)	(12,083,537



60 Units - Scheme F (onsite)

	_				AH - % on site			
Balance (RLV - TLV)	53,258	20%	25%	30%	35%	40%	45%	50
	15.0%	34,693	(419,219)	(933,155)	(1,447,092)	(1,961,028)	(4,741,513)	(7,990,0
	16.0%	(88.673)	(551,397)	(1.056,521)	(1.561,646)	(2.066.770)	(4.838.443)	(8.078.2
Profit (%OMS)	17.0%	(212,038)	(683,574)	(1,179,887)	(1,676,200)	(2,172,512)	(4,935,374)	(8,166,3
	18.0%	(335,404)	(815,752)	(1,303,253)	(1,790,754)	(2,278,254)	(5,032,304)	(8,254,4
	19.0%	(469,241)	(947,930)	(1,426,619)	(1,905,308)	(2,383,996)	(5,129,234)	(8,342,5
	20.0%	(610,230)	(1,080,107)	(1,549,984)	(2,019,861)	(2,489,739)	(5,226,164)	(8,430,6
	21.0%	(751,220)	(1,212,285)	(1,673,350)	(2,134,415)	(2,595,481)	(5,323,095)	(8,518,7
	22.0%	(892,209)	(1,344,463)	(1,796,716)	(2,248,969)	(2,701,223)	(5,420,025)	(8,606,9
	23.0%	(1,033,199)	(1,476,640)	(1,920,082)	(2,363,523)	(2,806,965)	(5,516,955)	(8,695,0
	24.0%	(1,174,188)	(1,608,818)	(2,043,448)	(2,478,077)	(2,912,707)	(5,613,886)	(8,783,1
	25.0%	(1,315,178)	(1,740,996)	(2,166,813)	(2,592,631)	(3,018,449)	(5,710,816)	(8,871,2
					AH - % on site			
Balance (RLV - TLV)	53,258	20%	25%	30%	35%	40%	45%	5
	75,000	(335,949)	(805,826)	(1,275,703)	(1,745,580)	(2,215,458)	(4,951,883)	(8,156,3
	100,000	(373,014)	(842,891)	(1,312,768)	(1,782,645)	(2,252,523)	(4,988,948)	(8,193,4
	125,000	(410,079)	(879,956)	(1,349,833)	(1,819,710)	(2,289,588)	(5,026,013)	(8,230,5
TLV (per acre)	150,000	(447,144)	(917,021)	(1,386,898)	(1,856,775)	(2,326,653)	(5,063,078)	(8,267,5
	175,000	(484,209)	(954,086)	(1,423,963)	(1,893,840)	(2,363,718)	(5,100,143)	(8,304,6
	200,000	(521,274)	(991,151)	(1,461,028)	(1,930,905)	(2,400,783)	(5,137,208)	(8,341,7
	225,000	(558,339)	(1,028,216)	(1,498,093)	(1,967,970)	(2,437,848)	(5,174,273)	(8,378,7
	250,000	(595,404)	(1,065,281)	(1,535,158)	(2,005,035)	(2,474,913)	(5,211,338)	(8,415,8
	275,000	(632,469)	(1,102,346)	(1,572,223)	(2,042,100)	(2,511,978)	(5,248,403)	(8,452,9
	300,000	(669,534)	(1,139,411)	(1,609,288)	(2,079,165)	(2,549,043)	(5,285,468)	(8,489,9
	325,000	(706,599)	(1,176,476)	(1,646,353)	(2,116,230)	(2,586,108)	(5,322,533)	(8,527,0
	350,000	(743,664)	(1,213,541)	(1,683,418)	(2,153,295)	(2,623,173)	(5,359,598)	(8,564,1
	375,000	(780,729)	(1,250,606)	(1,720,483)	(2,190,360)	(2,660,238)	(5,396,663)	(8,601,1
	400,000	(817,794)	(1,287,671)	(1,757,548)	(2,227,425)	(2,697,303)	(5,433,728)	(8,638,2
	425,000	(854,859)	(1,324,736)	(1,794,613)	(2,264,490)	(2,734,368)	(5,470,793)	(8,675,3
	450,000	(891,924)	(1,361,801)	(1,831,678)	(2,301,555)	(2,771,433)	(5,507,858)	(8,712,3
	475,000	(928,989)	(1,398,866)	(1,868,743)	(2,338,620)	(2,808,498)	(5,544,923)	(8,749,4
	500,000	(966,054)	(1,435,931)	(1,905,808)	(2,375,685)	(2,845,563)	(5,581,988)	(8,786,5
					AH - % on site			
Balance (RLV - TLV)	53,258	20%	25%	30%	35%	40%	45%	5
	20							
	25							
Density (dph)	30							
	35							
	40							
	45							
	50							
	55							
					AH - % on site			
Balance (RLV - TLV)	53,258	20%	25%	30%	35%	40%	45%	5
I	96%	(178,304)	(616,929)	(1,086,806)	(1,556,683)	(2,026,560)	(2,764,759)	(5,969,2
	98%	(379,963)	(848,518)	(1,318,395)	(1,788,272)	(2,258,149)	(3,995,462)	(7,199,9
Construction Cost (£psm)	100%	(610,230)	(1,080,107)	(1,549,984)	(2,019,861)	(2,489,739)	(5,226,164)	(8,430,6
(100% = base case scenario)	102%	(841,819)	(1,311,697)	(1,781,574)	(2,251,451)	(3,252,355)	(6,456,867)	(9,661,3
	104%	(1,073,409)	(1,543,286)	(2,013,163)	(2,483,040)	(4,483,057)	(7,687,570)	(10,892,0
	106%	(1,304,998)	(1,774,875)	(2,244,752)	(2,714,629)	(5,713,760)	(8,918,272)	(12,122,7
							A CONTRACTOR OF THE PARTY OF TH	
	108%	(1,536,587)	(2,006,464)	(2,476,341)	(3,739,950)	(6,944,463)	(10,148,975)	(13,353,4)



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OIL				0 £	psm	
otal number of units in scheme				%	% total units	6
Affordable Housing (AH) Policy requirement	ent %		AH Target	0.0%		
AH tenure split %	Affordable Rent		75%			
	Home Ownership (Sub-Market/Int. /St	arter)	25%		0.0%	
Open Market Sales (OMS) housing			-	100%		
				100%		
Jnit mix - Bed houses	OMS mix%	MV # units	AH mix%	AH # units 0	Overall mix% 0%	Total # unit
Bed houses	0.0%	0	0%	0	0%	
Bed houses	0.0%	o	0%	0	0%	
Bed houses	0.0%	ō	0%	0	0%	
Bed houses	0.0%	o	0%	0	0%	
Bed Apartment	60%	36	60%	0	60%	3
Bed Apartment	40%	24	40%	0	40%	2
	0%	0	0%	0	0%	
otal number of units	100%	60	100%	0	100%	6
	Net area per unit			Net to Gross %	Gross area per unit	
MS Unit Floor areas -	(sqm)	(sqft)		%	(sqm)	(sqfl
Bed houses	0.0	0			0.0	
Bed houses Bed houses	0.0	0			0.0	
Bed houses Bed houses	0.0	0			0.0	
Bed nouses Bed houses	0.0	0			0.0	
Bed Apartment	60.0	646		65.0%	92.3	99-
Bed Apartment	80.0	861		65.0%	123.1	1,32
, bod / partiform	0.0	0		65.0%	0.0	1,02
	Net area per unit			Net to Gross %	Gross area per unit	
AH Unit Floor areas -	(sqm)	(sqft)		%	(sqm)	(sqf
Bed houses	0.0	0			0.0	(-4
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed Apartment	60.0	646		65.0%	92.3	99
Bed Apartment	80.0	861		65.0%	123.1	1,32
	0.0	0		65.0%	0.0	
	OMS Units GIA		AH units GIA		Total GIA	
Total Gross Scheme Floor areas -	(mpe)	(sqft)	(mpe)	(flpe)	(mpe)	(sqfl
Bed houses	0.0	0	0.0	0	0.0	
Bed houses	0.0	0	0.0	0	0.0	
Bed houses	0.0	0	0.0	0	0.0	
Bed houses	0.0	0	0.0	0	0.0	
Bed houses	0.0	0	0.0	0	0.0	25.70
Bed Apartment	3,323.1 2,953.8	35,769 31,795	0.0	0	3,323.1 2,953.8	35,76 31,79
Bed Apartment	2,953.6	31,795	0.0	0	2,955.6	31,79
	6,276.9	67,564	0.0	0	6,276.9	67,56
			0.00%	AH % by floor area	due to mix	
	Value zones (H, M, L)		£ OMS (per unit)			
Open Market Sales values (£) -	H L	M		(£psm)	(£psf)	total MV £ (no AH
Bed houses Bed houses						
Bed houses						
Bed houses						
Bed houses						
Bed Apartment		207,338	259,172	4,320	401	9,330,18
Bed Apartment		276,450	345,563	4,320	401	8,293,50
	0 0	0			-	17,623,68
Affordable Housing -	Aff Rent £	Home Own £				17,023,00
ransfer Values (£) (£ psm houses) -	1,000	1,000				
ransfer Values (£) (£ psm flats) -	1,000	1,000				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed Apartment Bed Apartment	60,000 80,000	60,000 80,000				



60 Units - Scheme F (CS)

GROSS DEVELOPMENT VALUE				
DMS GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
Bed Apartment	36	@	259,172	9,330,188
Bed Apartment	24	@	345,563	8,293,500
	0	@	0	-
	60			17,623,688
Affordable Rent GDV -				
Bed houses	0	@	0	-
Ped houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	=
Bed Apartment	0	@	60,000	
Ped Apartment	0	@	80,000	-
	0	@	0	-
	0			=
lome Own GDV -				
Bed houses	0	@	0	-
Bcd houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	=
5 Bed houses	0	@	0	-
Bed Apartment	0	@	60,000	=
Ped Apartment	0	@	80,000	-
	0	@	0	=
	0			-
GDV	60			17.623.688

AH on-site cost (£MV - £GDV)
AH on-site cost analysis

0 £ 0 £ per unit (total units)

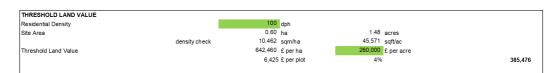
0 £ psm (total GIA sqm)



Cit. (sym axct. Affordable Housing & Starter Homes)	Planning Application Professional Fees and reports Statutory Planning Fees CIL (sqm excl. Affordable Housing & Starter Homes) Site Specific S106 Contributions - Sport, Open Space & Recreation						(50,000
Statutory Planning Fees	Statutory Planning Fees CIL (sqm excl. Affordable Housing & Starter Homes) Site Specific S106 Contributions - Sport, Open Space & Recreation						
Cit. (sym axct. Affordable Housing & Starter Homes)	CIL (sqm excl. Affordable Housing & Starter Homes) Site Specific S106 Contributions - Sport, Open Space & Recreation						(20,199
Specific S106 Contributions -	Site Specific S106 Contributions - Sport, Open Space & Recreation		6.277	sam	0 £ psm		(==,
Sile Specific S106 Contributions -	Sport, Open Space & Recreation						
Signot, Open Space & Recreation	Sport, Open Space & Recreation				,		
Education - Primary			60	units @	3,151 per unit		(189,060
Education - Secondary 60 units @ 0 per unit 144 playonays (Skipton Junction Improvements) 60 units @ 0 per unit 144 playonays (Skipton Junction Improvements) 60 units @ 0 per unit 1.07% % of GDV 3.151 £ per unit (199,680) 1.07% % of GDV 3.151 £ per unit (199,680) 1.07% % of GDV 3.151 £ per unit (199,680) 1.07% % of GDV 3.151 £ per unit (199,680) 1.004,300	Education - Primary						
Highways (Skipton Junction Improvements)							
Other Sub-Iotal Sub-Iota				_			
Sub-total GO units @ 3,151 pc runit (189,060) 3,151 pc runit (189,060) 3,151 pc runit (189,060) 3,151 pc runit (total units) 3,700 pc runit 3,700 pc run					0 per unit		
### Commuted Sum 6,276.9 sym (total)	sub-total			_		(189,060)	
Stock Stoc			1.07%	% of GDV	3,151 £ per unit (total units)		
Stock Stoc	AH Commuted Sum		6,276.9	sqm (total)	160 £ psm		(1,004,308
Side Clearance and Demolition			5.70%	% of GDV			
Sub-total 1.48 acres @	Construction Costs -						
Sub-total	Site Clearance and Demolition		1.48	acres @	£ per acre		
1 Bed houses				_			
1 Bed houses -	sub-total		1.48	acres @	0 per acre	-	
2 Bed houses			0.00%	% of GDV	0 £ per unit (total units)		
2 Bed houses							
3 Bed houses	1 Bed houses		-	sqm @	0.00 psm		
Bed houses	2 Bcd houses			_	0.00 psm		
4 Bed houses	3 Bed houses				0.00 psm		
1 Bed Apartment 3,323.1 sqm @ 1,375.00 psm (4,569.25) 2 Bed Apartment 2,993.8 sqm @ 1,375.00 psm (4,061.55) 6,276.9 - sqm @ 1,375.00 psm (4,061.55) External works 8,630.769 @ 10% £14,385 per unit "Normal abnormals" 8,630.769 @ 3% £4,315 per unit Contingency 9,752,769 @ 3% £4,315 per unit Contingency 9,752,769 @ 7% (662,65) Professional Fees 9,752,769 @ 7% (662,65) Disposal Costs - 17,623,688 OMS @ 1,00% (662,65) Marketing and Promotion 17,623,688 OMS @ 1,00% (681,15) Marketing and Promotion 17,623,688 OMS @ 2,50% (440,55) Hinterest on Development Costs 6,00% APR 0,487% pcm (900,95) Developers Profit Profit on OMS 17,623,688 OMS @ 2,000% (3,524,75) Profit on OMS 17,623,688 OMS @ 2,000% (3,524,75) Developers Profit Profit on OMS 17,623,688 OMS @ 2,000% (3,524,75) Developers Profit OMS 17,623,688 OMS @ 2,000% (3,524,75)	4 Bed houses				0.00 psm		
2 Bed Apartment 2,953.8 sqm @ 1,375.00 psm (4,061,55) 6,276.9 - sqm @ 1,375.00 psm (4,061,55) External works 8,630,769 @ 10%	5 Bed houses		-	sqm @	0.00 psm		
External works 8.630,769 @ 10% (863,0770 psm continued by the continued by	1 Bed Apartment				1,375.00 psm		(4,569,231
External works 8.630,769 @ 10% (863,07 F14,385 per unit 114,385 per unit 115,385 per unit 1	2 Bed Apartment						(4,061,538
E14,385 per unit (258,95	•	6,276.9	-	sqm @	1,375.00 psm		
E14,385 per unit (258,95 258,95							
Rormal abnormals"	External works		8,630,769	@	10%		(863,077
E4,315 per unit Contingency 9,752,769 @ 3% C92,56 Professional Fees 9,752,769 @ 7% C82,66 Disposal Costs - Sale Agents Costs 17,623,688 OMS @ 1,00% C88,11 Sale Agents Costs 17,623,688 OMS @ 2,50% C88,11 Marketing and Promotion 17,623,688 OMS @ 2,50% C440,56 Finance Costs C88,11 C99,000 C90,000 C90,000 C90,000					£14,385 per unit		
Second Free	"Normal abnormals"		8,630,769	@			(258,923
Professional Fees 9,752,769 @ 7% (682,685) Disposal Costs - Sale Agents Costs 17,623,688 OMS @ 1.00% (176,22 Sale Legal Costs 17,623,688 OMS @ 0.50% (88,11) Marketing and Promotion 17,623,688 OMS @ 2.50% (440,58) Finance Costs - 4.00% Development Costs 6.00% APR 0.487% pcm (900,9) Developers Profit Profit on OMS 17,623,688 20,00% (3,524,73) Profit on AH 0 6.00%					£4,315 per unit		
Disposal Costs - Sale Agents Costs	Contingency		9,752,769	@	3%		(292,583
Disposal Costs - Sale Agents Costs							
Sale Agents Costs 17,623,688 OMS @ 1.00% 1.00% (176,22581 Legal Costs Sale Legal Costs 17,623,688 OMS @ 0.50% 0.50% (88,11 Marketing and Promotion Marketing and Promotion 17,623,688 OMS @ 2.50% 4.00% Finance Costs - 4.00% Interest on Development Costs 6.00% APR 0.487% pcm (900,9) Developers Profit Profit on OMS 17,623,688 20,00% (3,524,73) Profit on AH 0 6.00%	Professional Fees		9,752,769	@	7%		(682,694
Sale Agents Costs 17,623,688 OMS @ 1.00% 1.00% (176,22581 Legal Costs Sale Legal Costs 17,623,688 OMS @ 0.50% 0.50% (88,11 Marketing and Promotion Marketing and Promotion 17,623,688 OMS @ 2.50% 4.00% Finance Costs - 4.00% Interest on Development Costs 6.00% APR 0.487% pcm (900,9) Developers Profit Profit on OMS 17,623,688 20,00% (3,524,73) Profit on AH 0 6.00%							
Sale Légal Costs 17,623,688 OMS @ 0.50% OMS @ 0	•		.=				
Marketing and Promotion 17.623.688 OMS @ 2.50% d.00% 4.00% 4.00% Finance Costs - Interest on Development Costs 6.00% APR 0.487% pcm (900,9) Developers Profit Profit on OMS 17.623.688 20.00% (3.524,73) Profit on AH 0 6.00% (3.524,73) (3.524,7							(176,237
### ### ##############################	-						(88,118
Finance Costs - 6.00% APR 0.487% pcm (900,97) Developers Profit Profit on OMS 17,623,688 20,00% (3,524,73) Profit on AH 0 6.00%	Marketing and Promotion		17,623,688	OMS @			(440,592
Developers Profit 20,00% 3,524,73 Profit on OMS 17,623,688 20,00% (3,524,73 Profit on AH 0 6,00%	Finance Costs -				4.00%		
Profit on OMS 17,623,688 20,00% (3,524,73) Profit on AH 0 6,00%	Interest on Development Costs		6.00%	APR	0.487% pcm		(900,979
Profit on OMS 17,623,688 20,00% (3,524,73) Profit on AH 0 6,00%							
Profit on AH 0 6.00%							
	Profit on OMS		17,623,688				(3,524,738
(3,524,738) 20.00%	Profit on AH		0		6.00%		
	blended)				20.00%	(3,524,738)	



RESIDUAL LAND VALUE			
Residual Land Value (gross)			501,410
SDLT	501,410 @	5.0%	(25,071)
Acquisition Agent fees	501,410 @	1.0%	(5.014)
Acquisition Legal fees	501,410 @	0.5%	(2,507)
Interest on Land	501,410 @	6.0%	(30,085)
Residual Land Value (net)	7,312 per plot		438,734
	731,223 £ per ha	295,922 £ per acre	



BALANCE			
Surplus/(Deficit)	88,763 £ per ha	35,922 £ per acre	53,258

ENSITIVITY ANALYSIS								
					AH - % on site			
Balance (RLV - TLV)	53,258	20%	25%	30%	35%	40%	45%	50%
	-10000	(1,073,420)	(1,543,297)	(2,013,174)	(2,483,051)	(4,483,118)	(7,687,630)	(10,892,142
	-9000	(1,142,158)	(1,612,035)	(2,081,912)	(2,551,790)	(4,848,404)	(8,052,916)	(11,257,429
	-8000	(1,210,896)	(1,680,774)	(2,150,651)	(2,620,528)	(5,213,690)	(8,418,202)	(11,622,715
	-7000	(1,279,635)	(1,749,512)	(2,219,389)	(2,689,266)	(5,578,976)	(8,783,488)	(11,988,001
	-6000	(1,348,373)	(1,818,250)	(2,288,127)	(2,758,004)	(5,944,262)	(9,148,774)	(12,353,287
Other S106 (£/unit)	-5000	(1,417,111)	(1,886,988)	(2,356,865)	(3,105,036)	(6,309,548)	(9,514,061)	(12,718,573
	-4000	(1,485,849)	(1,955,726)	(2,425,604)	(3,470,322)	(6,674,834)	(9,879,347)	(13,083,859
	-3000	(1,554,588)	(2,024,465)	(2,494,342)	(3,835,608)	(7,040,120)	(10,244,633)	(13,449,145
	-2000	(1,623,326)	(2,093,203)	(2,563,080)	(4,200,894)	(7,405,406)	(10,609,919)	(13,814,431
	-1000	(1,692,064)	(2,161,941)	(2,631,818)	(4,566,180)	(7,770,693)	(10,975,205)	(14,179,717
	0	(1,760,802)	(2,230,679)	(2,700,556)	(4,931,466)	(8,135,979)	(11,340,491)	(14,545,003
	1000	(1,829,540)	(2,299,418)	(2,769,295)	(5,296,752)	(8,501,265)	(11,705,777)	(14,910,289
	2000	(1,898,279)	(2,368,156)	(2,838,033)	(5,662,038)	(8,866,551)	(12,071,063)	(15,275,575
	3000	(1,967,017)	(2,436,894)	(2,906,771)	(6,027,324)	(9,231,837)	(12,436,349)	(15,640,861
	4000	(2,035,755)	(2,505,632)	(3,188,098)	(6,392,611)	(9,597,123)	(12,801,635)	(16,006,147
	5000	(2,104,493)	(2,574,370)	(3,553,384)	(6,757,897)	(9,962,409)	(13,166,921)	(16,371,433
	6000	(2,173,232)	(2,643,109)	(3,918,670)	(7,123,183)	(10,327,695)	(13,532,207)	(16,736,719
	7000	(2,241,970)	(2,711,847)	(4,283,956)	(7,488,469)	(10,692,981)	(13,897,493)	(17,102,00
	8000	(2,310,708)	(2,780,585)	(4,649,243)	(7,853,755)	(11,058,267)	(14,262,779)	(17,467,291
	9000	(2,379,446)	(2,849,323)	(5,014,529)	(8,219,041)	(11,423,553)	(14,628,065)	(17,832,577
	10000	(2,448,184)	(2,918,061)	(5,379,815)	(8,584,327)	(11,788,839)	(14,993,351)	(18,197,863



	_				AH - % on site			
Balance (RLV - TLV)	53,258	20%	25%	30%	35%	40%	45%	50°
	15.0%	(1,055,855)	(1,569,791)	(2,083,727)	(4,358,697)	(7,607,268)	(10,855,839)	(14,104,41
	16.0%	(1.196.844)	(1.701,969)	(2,207,093)	(4,473,251)	(7.713.010)	(10,952,770)	(14.192.52
Profit (%OMS)	17.0%	(1,337,834)	(1,834,146)	(2,330,459)	(4,587,804)	(7,818,752)	(11,049,700)	(14,280,64
	18.0%	(1,478,823)	(1,966,324)	(2,453,825)	(4,702,358)	(7,924,494)	(11,146,630)	(14,368,76
	19.0%	(1,619,813)	(2,098,502)	(2,577,191)	(4,816,912)	(8,030,236)	(11,243,560)	(14,456,88
	20.0%	(1,760,802)	(2,230,679)	(2,700,556)	(4,931,466)	(8,135,979)	(11,340,491)	(14,545,00
	21.0%	(1,901,792)	(2,362,857)	(2,823,922)	(5,046,020)	(8,241,721)	(11,437,421)	(14,633,12
	22.0%	(2,042,781)	(2,495,035)	(2,947,288)	(5,160,574)	(8,347,463)	(11,534,351)	(14,721,24
	23.0%	(2,183,771)	(2,627,212)	(3,070,654)	(5,275,128)	(8,453,205)	(11,631,282)	(14,809,35
	24.0%	(2,324,760)	(2,759,390)	(3,194,020)	(5,389,682)	(8,558,947)	(11,728,212)	(14,897,47
	25.0%	(2,465,750)	(2,891,568)	(3,317,385)	(5,504,236)	(8,664,689)	(11,825,142)	(14,985,59
					AH - % on site			
Balance (RLV - TLV)	53,258	20%	25%	30%	35%	40%	45%	50
	75,000	(1,486,521)	(1,956,398)	(2,426,275)	(4,657,185)	(7,861,698)	(11,066,210)	(14,270,72
	100,000	(1,523,586)	(1,993,463)	(2,463,340)	(4,694,250)	(7,898,763)	(11,103,275)	(14,307,78
	125,000	(1,560,651)	(2,030,528)	(2,500,405)	(4,731,315)	(7,935,828)	(11,140,340)	(14,344,85
TLV (per acre)	150,000	(1,597,716)	(2,067,593)	(2,537,470)	(4,768,380)	(7,972,893)	(11,177,405)	(14,381,91
	175,000	(1,634,781)	(2,104,658)	(2,574,535)	(4,805,445)	(8,009,958)	(11,214,470)	(14,418,98
	200,000	(1,671,846)	(2,141,723)	(2,611,600)	(4,842,510)	(8,047,023)	(11,251,535)	(14,456,04
	225,000	(1,708,911)	(2,178,788)	(2,648,665)	(4,879,575)	(8,084,088)	(11,288,600)	(14,493,11
	250,000	(1,745,976)	(2,215,853)	(2,685,730)	(4,916,640)	(8,121,153)	(11,325,665)	(14,530,17
	275,000	(1,783,041)	(2,252,918)	(2,722,795)	(4,953,705)	(8,158,218)	(11,362,730)	(14,567,24
	300,000	(1,820,106)	(2,289,983)	(2,759,860)	(4,990,770)	(8,195,283)	(11,399,795)	(14,604,30
	325,000	(1,857,171)	(2,327,048)	(2,796,925)	(5,027,835)	(8,232,348)	(11,436,860)	(14,641,37
	350,000	(1,894,236)	(2,364,113)	(2,833,990)	(5,064,900)	(8,269,413)	(11,473,925)	(14,678,43
	375,000	(1,931,301)	(2,401,178)	(2,871,055)	(5,101,965)	(8,306,478)	(11,510,990)	(14,715,50
	400,000	(1,968,366)	(2,438,243)	(2,908,120)	(5,139,030)	(8,343,543)	(11,548,055)	(14,752,56
	425,000	(2,005,431)	(2,475,308)	(2,945,185)	(5,176,095)	(8,380,608)	(11,585,120)	(14,789,63
	450,000	(2,042,496)	(2,512,373)	(2,982,250)	(5,213,160)	(8,417,673)	(11,622,185)	(14,826,69
	475,000	(2,079,561)	(2,549,438)	(3,019,315)	(5,250,225)	(8,454,738)	(11,659,250)	(14,863,76
	500,000	(2,116,626)	(2,586,503)	(3,056,380)	(5,287,290)	(8,491,803)	(11,696,315)	(14,900,82
					AH - % on site			
Balance (RLV - TLV)	53,258	20%	25%	30%	35%	40%	45%	50
	20							
	25							
Density (dph)	30							
	35							
	40							
	45							
	50							
	55							
	_				AH - % on site			
Balance (RLV - TLV)	53,258	20%	25%	30%	35%	40%	45%	50
	96%	(1,297,624)	(1,767,501)	(2,237,378)	(2,707,255)	(5,674,573)	(8,879,086)	(12,083,59
	98%	(1,529,213)	(1,999,090)	(2,468,967)	(3,700,764)	(6,905,276)	(10,109,788)	(13,314,30
Construction Cost (£psm)	100%	(1,760,802)	(2,230,679)	(2,700,556)	(4,931,466)	(8,135,979)	(11,340,491)	(14,545,00
(100% = base case scenario)	102%	(1,992,391)	(2,462,269)	(2,957,657)	(6,162,169)	(9,366,681)	(12,571,193)	(15,775,70
	104%	(2,223,981)	(2,693,858)	(4,188,359)	(7,392,872)	(10,597,384)	(13,801,896)	(17,006,40
	106%	(2,455,570)	(2,925,447)	(5,419,062)	(8,623,574)	(11,828,086)	(15,032,598)	(18,237,11
	108%	(2,687,159)	(3,445,252)	(6,649,765)	(9,854,277)	(13,058,789)	(16,263,301)	(19,467,81



SCHEME DETAILS - ASSUMPTIONS							
CII					2	£ psm	
CIL Total number of units in scheme					%		55
rotal number of units in scheme Affordable Housing (AH) Policy requiremen	m+ 0/			AH Target	30.0%	% total units	5:
					30.0%		
AH tenure split %	Affordable Rent			75%		7.50/	
	Home Ownersnip	(Sub-Market/Int. /St	arter)	25%	700/	7.5%	
Open Market Sales (OMS) housing				-	70% 100%		
Jnit mix -		OMS mix%	MV # units	AH mix%	AH # units	Overall mix	c% Total # units
1 Bed houses		0.0%	0	0%	0		0%
2 Bed houses		0.0%	0	0%	0	(0%
B Bed houses		0.0%	0	0%	0		0%
4 Bed houses		0.0%	o	0%	0		0%
5 Bed houses		0.0%	ő	0%	0		0%
1 Bed Apartment		60%	23	60%	10		0% 3:
2 Bed Apartment		40%	15	40%	7		0% 22
z Bed Apartment			0	0%	0		
Total number of units	<u></u>	0% 100%	39	100%	17	100	
	Ne	et area per unit			Net to Gross %	Gross area per u	ınit
MS Unit Floor areas	INE		/a##\				
OMS Unit Floor areas -		(sqm)	(sqft)		%	(sq	
1 Bed houses		0.0	0				0.0
2 Bed houses		0.0	0				0.0
3 Bed houses		0.0	0				0.0
4 Bed houses		0.0	0				0.0
5 Bed houses		0.0	0				0.0
1 Bed Apartment		50.0	538		75.0%		6.7 718
2 Bed Apartment		75.0	807		75.0%	100	
		0.0	0		75.0%	(0.0
	Ne	et area per unit			Net to Gross %	Gross area per u	ınit
AH Unit Floor areas -		(sqm)	(sqft)		%	(sq	m) (sqft
1 Bed houses		0.0	0			(0.0
2 Bed houses		0.0	0			(0.0
B Bed houses		0.0	0			(0.0
4 Bed houses		0.0	0			(0.0
5 Bed houses		0.0	0			(0.0
1 Bed Apartment		50.0	538		75.0%	66	6.7 718
2 Bed Apartment		75.0	807		75.0%	100	
•		0.0	0		75.0%	(0.0
	0	MS Units GIA		AH units GIA		Total GIA	
Total Gross Scheme Floor areas -		(sqm)	(sqft)	(sqm)	(sqft)	pa)	m) (sqft
1 Bed houses		0.0	0	0.0	0	(0.0
2 Bed houses		0.0	0	0.0	0	(0.0
3 Bed houses		0.0	0	0.0	0	(0.0
4 Bed houses		0.0	0	0.0	0	(0.0
5 Bed houses		0.0	0	0.0	0		0.0
1 Bed Apartment		1,540.0	16,576	660.0	7,104	2,200	
2 Bed Apartment		1,540.0	16,576	660.0	7,104	2,200	
		0.0	0,570	0.0	7,104		0.0 (
	_	3,080.0	33,153	1,320.0	14,208	4,400	
				30.00% /	AH % by floor area	due to mix	
Onen Market Seles values (0)	Value zones (H, N			£ OMS (per unit)	/C	(Cr-6	total MAZO (= - · · ·
Open Market Sales values (£) - 1 Bed houses	163,800	L 142.200	M 157 200		(£psm)	(£psf)	total MV £ (no AH
			157,200				
2 Bed houses	214,920	170,640	188,640				(
B Bed houses	264,810	267,720	276,450				(
Bed houses	345,150	292,500	325,260				(
5 Bed houses	433,650	367,500	401,310				(
1 Bed Apartment	141,960	123,240	130,000	207,338	4,147	385	6,842,13
2 Bed Apartment	191,100 0	165,900 0	175,000 0	276,450	3,686	342	6,081,900
		-					12,924,038
Affordable Housing -	Aff Rent £		Home Own £				
Fransfer Values (£) (£ psm houses) -	1,000		1,000				
Transfer Values (£) (£ psm flats) -	1,000		1,000				
	0		0				
	0		0				
2 Bed houses			0				
2 Bed houses	0						
Page Bed houses Bed houses			0				
2 Bed houses 3 Bed houses 4 Bed houses	0		0				
1 Bed houses 2 Bed houses 3 Bed houses 4 Bed houses 5 Bed houses 1 Bed Apartment	0						
2 Bed houses 8 Bed houses 4 Bed houses 5 Bed houses	0 0 0		0				



55 Units - Scheme 13 (PC)

GROSS DEVELOPMENT VALUE				
OMS GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	-
3 Bed houses	0	@	0	-
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	23	@	207,338	4,789,496
2 Bed Apartment	15	@	276,450	4,257,330
-	0	@	0	-
	39			9,046,826
Affordable Rent GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	-
3 Bed houses	0	@	0	
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	7	@	50,000	371,250
2 Bed Apartment	5	@	75,000	371,250
-	0	@	0	=
	12			742,500
Home Own GDV -				
1 Bed houses	0	@	Ö	-
2 Bed houses	0	@	0	-
3 Bed houses	0	@	0	-
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	2	@	50,000	123,750
2 Bed Apartment	2	@	75,000	123,750
	0	@	0	-
	4	_		247,500
GDV	55			10,036,826

AH on-site cost (£MV - £GDV)

AH on-site cost analysis

2,887,211 £

52,495 £ per unit (total units)

656 £ psm (total GIA sqm)



DEVELOPMENT COSTS				
Initial Payments -				
Planning Application Professional Fees and reports				(40,000)
Statutory Planning Fees				(19,624)
CIL (sqm excl. Affordable Housing & Starter Homes)		3,080 sqm	0 £ psm	-
		0.00% % of GDV	0 £ per unit (total units)	
Site Specific S106 Contributions -				_
Sport, Open Space & Recreation		55 units @	3,151 per unit	(173,305)
Education - Primary		55 units @	0 per unit	-
Education - Secondary		55 units @	0 per unit	_
Highways (Skipton Junction Improvements)		55 units @	0 per unit	_
Other		55 units @	0 per unit	
sub-total		55 units @	3,151 per unit (173,305)	_
Sub-total			3,151 £ per unit (total units)	
AU 0		1.73% % of GDV		
AH Commuted Sum		4,400.0 sqm (total)	0 £ psm	
		0.00% % of GDV		
Construction Costs -		100 -		
Site Clearance and Demolition		1.09 acres @	50,000 £ per acre	(54,362)
sub-total		1.09 acres @	0 per acre (54,362)	-
Sub-total		0.54% % of GDV	988 £ per unit (total units)	
		0.54% % 01 GDV	500 £ per unit (total units)	
1 Bed houses		- sqm @	0.00 psm	-
2 Bed houses		- sqm @	0.00 psm	
3 Bed houses		- sqm @	0.00 psm	
4 Bed houses		- sqm @	0.00 psm	
5 Bed houses		- sqm @	0.00 psm	_
1 Bed Apartment		2,200.0 sqm @	1,250.00 psm	(2,750,000)
· · · · · · · · · · · · · · · · · · ·		, ,		
2 Bed Apartment		2,200.0 sqm @	1,250.00 psm	(2,750,000)
-	4,400.0	- sqm @	1,250.00 psm	-
External works		5,500,000 @	10%	(550,000)
			£10,000 per unit	(000,000)
"Normal abnormals"		5,500,000 @	3%	(165,000)
Normal abnormals		-,, @	£3,000 per unit	(105,000)
Contingency		6,269,362 @	5%	(313,468)
Contingency		0,203,302 @	376	(313,466)
Professional Fees		6,269,362 @	7%	(438,855)
Disposal Costs -				
Sale Agents Costs		9,046,826 OMS @	1.00%	(90,468)
Sale Legal Costs		9,046,826 OMS @	0.50%	(45,234)
Marketing and Promotion		9,046,826 OMS @	2.50%	(226,171)
markoung and Fromoton		-, , - = - ONIO (B)	4.00%	(220,171)
Finance Costs -				
Interest on Development Costs		6.00% APR	0.487% pcm	(398,360)
Developers Profit				
Profit on OMS		9,046,826	20.00%	(1,809,365)
Profit on AH		990,000	6.00%	
		330,000		(59,400)
(blended)			18.62% (1,868,765)	
TOTAL COSTS				(9,883,612)



RESIDUAL LAND VALUE			
Residual Land Value (gross)			153,214
SDLT	153,214 @	5.0%	(7,661)
Acquisition Agent fees	153,214 @	1.0%	(1,532)
Acquisition Legal fees	153,214 @	0.5%	(766)
Interest on Land	153,214 @	6.0%	(9,193)
Residual Land Value (net)	2,437 per plot		134,062
	304,686 £ per ha	123,305 £ per acre	

THRESHOLD LAND VALUE					
Residential Density	125	dph			
Site Area	0.44	ha	1.09	acres	
density of	heck 10,000	sqm/ha	43,561	sqft/ac	
Threshold Land Value	864,850	£ per ha	350,000	£ per acre	
	6,91	£ per plot		_	380,534

BALANCE			
Surplus/(Deficit)	(560,164) £ per ha	(226,695) £ per acre	(246,472)

TY ANALYSIS								
	_				AH - % on site			
Balance (RLV - TLV)	(246,472)	20%	25%	30%	35%	40%	45%	50
	-10000	867,868	580,126	292,383	4,641	(283,101)	(598,508)	(928,92
	-9000	814,265	526,522	238,780	(48,963)	(336,705)	(660,070)	(990,48
	-8000	760,661	472,919	185,176	(102,566)	(391,705)	(721,632)	(1,052,04
	-7000	707,058	419,315	131,573	(156,170)	(452,966)	(783,194)	(1,113,60
	-6000	653,360	365,623	77,886	(209,851)	(514,426)	(844,833)	(1,175,24
Other S106 (£/unit)	-5000	599,363	311,629	23,894	(263,840)	(576,426)	(906,830)	(1,237,23
	-4000	545,290	257,556	(30,179)	(317,913)	(638,524)	(968,929)	(1,299,33
	-3000	491,217	203,482	(84,252)	(371,987)	(700,623)	(1,031,027)	(1,361,43
	-2000	437,144	149,409	(138,325)	(432,564)	(762,722)	(1,093,126)	(1,423,53
	-1000	383,070	95,336	(192,399)	(494,416)	(824,821)	(1,155,225)	(1,485,62
	0	328,997	41,263	(246,472)	(556,515)	(886,920)	(1,217,324)	(1,547,72
	1000	274,924	(12,811)	(300,545)	(618,614)	(949,018)	(1,279,423)	(1,609,82
	2000	220,851	(66,884)	(354,618)	(680,713)	(1,011,117)	(1,341,521)	(1,671,92
	3000	166,777	(120,957)	(412,714)	(742,812)	(1,073,216)	(1,403,620)	(1,734,02
	4000	112,704	(175,030)	(474,512)	(804,910)	(1,135,315)	(1,465,719)	(1,902,35
	5000	58,631	(229,104)	(536,605)	(867,009)	(1,197,414)	(1,527,818)	(2,237,19
	6000	4,558	(283,177)	(598,704)	(929,108)	(1,259,512)	(1,589,917)	(2,572,04
	7000	(49,516)	(337,250)	(660,803)	(991,207)	(1.321.611)	(1.652,015)	(2,906,88
	8000	(103,589)	(392,865)	(722,901)	(1,053,306)	(1,383,710)	(1,714,114)	(3,241,73
	9000	(157,662)	(454,663)	(785,000)	(1,115,404)	(1,445,809)	(1,776,213)	(3,576,57
	10000	(211,735)	(516,695)	(847,099)	(1,177,503)	(1,507,908)	(1,838,312)	(3,911,42



					AH - % on site			
Balance (RLV - TLV)	(246,472)	20%	25%	30%	35%	40%	45%	509
	15.0%	781,338	465,333	149,327	(166,990)	(499,198)	(861,913)	(1,224,62
	16.0%	690,870	380,519	70,167	(240,496)	(576,743)	(932,995)	(1,289,24
Profit (%OMS)	17.0%	600,402	295,705	(8,993)	(314,001)	(654,287)	(1,004,077)	(1,353,86
	18.0%	509,934	210,891	(88,153)	(388,503)	(731,831)	(1,075,159)	(1,418,48
	19.0%	419,465	126,077	(167,312)	(472,509)	(809,375)	(1,146,242)	(1,483,10
	20.0%	328,997	41,263	(246,472)	(556,515)	(886,920)	(1,217,324)	(1,547,72
	21.0%	238,529	(43,551)	(325,632)	(640,521)	(964,464)	(1,288,406)	(1,612,34
	22.0%	148,060	(128,365)	(408,257)	(724,528)	(1,042,008)	(1,359,488)	(1,676,96
	23.0%	57,592	(213,179)	(498,725)	(808,534)	(1,119,552)	(1,430,570)	(1,741,58
	24.0%	(32,876)	(297,993)	(589,193)	(892,540)	(1,197,096)	(1,501,653)	(1,806,20
	25.0%	(123,344)	(383,132)	(679,662)	(976,546)	(1,274,641)	(1,572,735)	(1,870,82
					AH - % on site			
Balance (RLV - TLV)	(246,472)	20%	25%	30%	35%	40%	45%	50
	75,000	627,988	340,254	52,519	(257,524)	(587,929)	(918,333)	(1,248,73
	100,000	600,807	313,073	25,338	(284,705)	(615,110)	(945,514)	(1,275,91
	125,000	573,626	285,892	(1,843)	(311,886)	(642,291)	(972,695)	(1,303,09
TLV (per acre)	150,000	546,445	258,711	(29,024)	(339,067)	(669,472)	(999,876)	(1,330,28
, ,	175,000	519,264	231,530	(56,205)	(366,248)	(696,653)	(1,027,057)	(1,357,46
	200,000	492,083	204,349	(83,386)	(393,429)	(723,834)	(1,054,238)	(1,384,64
	225,000	464,902	177,168	(110,567)	(420,610)	(751,015)	(1,081,419)	(1,411,82
	250,000	437,721	149,987	(137,748)	(447,791)	(778,196)	(1,108,600)	(1,439,00
	275,000	410,540	122,806	(164,929)	(474,972)	(805,377)	(1,135,781)	(1,466,18
	300,000	383,359	95,625	(192,110)	(502,153)	(832,558)	(1,162,962)	(1,493,36
	325,000	356,178	68,444	(219,291)	(529,334)	(859,739)	(1,190,143)	(1,520,54
	350,000	328,997	41,263	(246,472)	(556,515)	(886,920)	(1,217,324)	(1,547,72
	375,000	301,816	14,082	(273,653)	(583,696)	(914,101)	(1,244,505)	(1,574,90
	400,000	274,635	(13,099)	(300,834)	(610,877)	(941,282)	(1,271,686)	(1,602,09
	425,000	247,454	(40,280)	(328,015)	(638,058)	(968,463)	(1,298,867)	(1,629,27
	450,000	220,273			(665,239)			
	475,000		(67,461)	(355,196)		(995,644)	(1,326,048)	(1,656,45
	500,000	193,092 165,911	(94,642) (121,823)	(382,377) (409,558)	(692,420) (719,601)	(1,022,825) (1,050,006)	(1,353,229) (1,380,410)	(1,683,63 (1,710,81
Balance (RLV - TLV)	(246,472)	20%	25%	30%	AH - % on site 35%	40%	45%	50
	20							
	25							
Density (dph)	30							
*** 1	35							
	40							
	45							
	50							
	55							
					AH - % on site			
Balance (RLV - TLV)	(246,472)	20%	25%	30%	35%	40%	45%	50
1	96%	588,753	301,018	13,284	(274,451)	(588,611)	(919,015)	(1,249,42
	98%	458,875	171,140	(116,594)	(407,728)	(737,765)	(1,068,170)	(1,398,57
Construction Cost (£psm)	100%	328,997	41,263	(246,472)	(556,515)	(886,920)	(1,217,324)	(1,547,72
	102%	199,119	(88,615)	(376,350)	(705,669)	(1,036,074)	(1,366,478)	(1,696,88
(100% = base case scenario)					(854,824)	(1,185,228)	(1,515,632)	(2,171,48
(100% = base case scenario)	104%	69,241	(218,493)	(524,419)	(034,024)			
(100% = base case scenario)		69,241 (60,636)	(218,493)	(524,419) (673,574)				
(100% = base case scenario)	104% 106% 108%	69,241 (60,636) (190,514)	(218,493) (348,371) (492,323)	(673,574) (822,728)	(1,003,978) (1,153,132)	(1,334,382) (1,483,536)	(1,664,787) (1,813,941)	(2,975,75



SCHEME DETAILS - ASSUMPTIONS							
211					0	0	
CIL Total number of units in scheme						£ psm	55
Affordable Housing (AH) Policy requireme	nt 0/			AH Target	% 25.0%	% total units	50
• • • • •					25.0%		
AH tenure split %	Affordable Rent			75%		0.007	
	Home Ownership	(Sub-Market/Int. /S	tarter)	25%	750/	6.3%	
Open Market Sales (OMS) housing				-	75% 100%		
Jnit mix -		OMS mix%	MV # units	AH mix%	AH # units	Overall mix	% Total # units
1 Bed houses		0.0%	0	0%	0		% (
2 Bed houses		0.0%	0	0%	0		% (
B Bed houses		0.0%	o o	0%	0		%
Bed houses		0.0%	0	0%	0		%
5 Bed houses		0.0%	ő	0%	0		%
1 Bed Apartment		60%	25	60%	8	60	
2 Bed Apartment		40%	17	40%	6	40	
z Bed Apartment			0	0%	0		
Total number of units	_	0% 100%	41	100%	14	100	
	N	et area per unit			Net to Gross %	Gross area per u	nit
OMS Unit Floor areas -	N		(a#A)		Net to Gross %		
		(sqm)	(sqft)		%	(sq	
1 Bed houses		0.0	0).0 ().0 (
2 Bed houses		0.0	0				
3 Bed houses		0.0	0				0.0
4 Bed houses		0.0	0				0.0
5 Bed houses		0.0	0				0.0
1 Bed Apartment		50.0	538		75.0%	66	
2 Bed Apartment		75.0	807		75.0%	100	
		0.0	0		75.0%	().0 (
	N	et area per unit			Net to Gross %	Gross area per u	
AH Unit Floor areas -		(sqm)	(sqft)		%	(sq	
Bed houses		0.0	0				0.0
2 Bed houses		0.0	0			(0.0
Bed houses		0.0	0			(0.0
4 Bed houses		0.0	0			(0.0
5 Bed houses		0.0	0			(0.0
1 Bed Apartment		50.0	538		75.0%	66	5.7 718
2 Bed Apartment		75.0	807		75.0%	100	0.0 1,076
		0.0	0		75.0%	(0.0
	C	MS Units GIA		AH units GIA		Total GIA	
Total Gross Scheme Floor areas -		(sqm)	(sqft)	(sqm)	(sqft)	(sq	n) (sqft
1 Bed houses		0.0	0	0.0	0	(0.0
2 Bed houses		0.0	0	0.0	0	(0.0
3 Bed houses		0.0	0	0.0	0	(0.0
4 Bed houses		0.0	0	0.0	0	(0.0
Bed houses		0.0	0	0.0	0	(0.0
1 Bed Apartment		1,650.0	17,760	550.0	5,920	2,200	0.0 23,681
2 Bed Apartment		1,650.0	17,760	550.0	5,920	2,200	
		0.0	0	0.0	0		0.0
		3,300.0	35,521	1,100.0	11,840	4,400	0.0 47,36
				25.00% /	AH % by floor area	due to mix	
Open Market Sales values (£) -	Value zones (H, H	M, L) L	M	£ OMS (per unit)	(£psm)	(£psf)	total MV £ (no AH
1 Bed houses	163,800	142.200	157,200		(~psill)	(~p~·)	total NIV 2 (IIO AIT)
2 Bed houses	214,920	170,640	188,640				(
B Bed houses	264,810	267,720	276,450				(
Bed houses	345,150	292,500					(
			325,260				
5 Bed houses	433,650	367,500	401,310	007 000		205	6 942 439
Bed Apartment	141,960	123,240	130,000	207,338	4,147	385	6,842,138
Page 2 Bed Apartment	191,100 0	165,900 0	175,000 0	276,450	3,686	342	6,081,900
Agendable Harratan							12,924,038
Affordable Housing -	Aff Rent £		Home Own £				
Fransfer Values (£) (£ psm houses) -	1,000		1,000				
Transfer Values (₤) (₤ psm flats) -	1,000		1,000				
1 Bed houses	0		0				
2 Bed houses	0		Ō				
B Bed houses	0		0				
	0		0				
4 Bed houses 5 Bed houses	0		0				
	0 50,000		50,000				
5 Bed houses							



55 Units - Scheme 13 (onsite)

GROSS DEVELOPMENT VALUE				
OMS GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
1 Bed Apartment	25	@	207,338	5,131,603
Bed Apartment	17	@	276,450	4,561,425
	0	@	0	
	41			9,693,020
Affordable Rent GDV -				
Bed houses	0	@	0	
2 Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
5 Bed houses	0	@	0	
Bed Apartment	6	@	50,000	309,375
2 Bed Apartment	4	@	75,000	309,375
	0	@	0	
	10			618,750
lome Own GDV -				
Bed houses	0	@	0	
Bed houses	0	@	0	
B Bed houses	0	@	0	
Bed houses	0	@	0	
5 Bed houses	0	@	0	
Bed Apartment	2	@	50,000	103,125
2 Bed Apartment	1	@	75,000	103,125
	0	@	0	
	3			206,250
GDV	55			10,518,0

AH on-site cost (£MV - £GDV)

AH on-site cost analysis

2,406,009 £

43,746 £ per unit (total units)

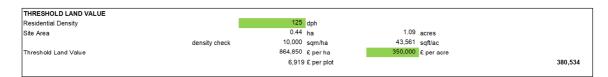
547 £ psm (total GIA sqm)



Initial Payments -				
Planning Application Professional Fees and reports				(40,000
Statutory Planning Fees				(19,624
CIL (sqm excl. Affordable Housing & Starter Homes)		3,300 sqm	0 £ psm	
		0.00% % of GDV	0 £ per unit (total units)	
Site Specific S106 Contributions -				
Sport, Open Space & Recreation		55 units @	3,151 per unit	(173,305
Education - Primary		55 units @	0 per unit	
Education - Secondary		55 units @	0 per unit	
Highways (Skipton Junction Improvements)		55 units @	0 per unit	
Other		55 units @	0 per unit	
sub-total		55 units @	3,151 per unit (173,30	05)
		1.65% % of GDV	3,151 £ per unit (total units)	/
AH Commuted Sum		4,400.0 sqm (total)	0 £ psm	
		0.00% % of GDV		
Construction Costs -				
Site Clearance and Demolition		1.09 acres @	50,000 £ per acre	(54,362
oko ologranoo ana pomonkon		20,03 @	20,000 2 per dore	(01,002
sub-total		1.09 acres @	0 per acre (54,36	32)
Sub-total		0.52% % of GDV	988 £ per unit (total units)	12)
		0.32% % 01 GDV	900 £ per unit (total units)	
1 Bed houses		- sqm @	0.00 psm	
2 Bed houses		- sqm @	0.00 psm	
3 Bed houses			0.00 psm	
4 Bed houses		- sqm @ - sqm @	0.00 psm	
5 Bed houses		- sqm @	0.00 psm	
1 Bed Apartment		2,200.0 sqm @	1,250.00 psm	(2,750,000
•		2,200.0 sqm @		
2 Bed Apartment	4,400.0		1,250.00 psm 1,250.00 psm	(2,750,000
-	4,400.0	- sqm @	1,250.00 psm	
External works		5,500,000 @	10%	(550,000
External works		3,300,000 @	£10,000 per unit	(330,000
"Normal abnormals"		5,500,000 @	3%	(465,000)
Normal abnormals		3,300,000 @	£3,000 per unit	(165,000)
Contingency		6,269,362 @	5%	(313,468
Contingency		0,209,302 @	5%	(313,468
Burgard and France		6,269,362 @	7%	(438,855
Professional Fees		0,203,302 @	170	(430,033
Disposal Costs -				
Sale Agents Costs		9,693,028 OMS @	1.00%	(96,930
Sale Legal Costs		9,693,028 OMS @	0.50%	(48,465
Marketing and Promotion		9,693,028 OMS @	2.50%	(242,326
ivial kelling and Promotion		3,033,020 ONIS @	4.00%	(242,326)
Finance Costs -			4.00 /0	
Interest on Development Costs		6.00% APR	0.487% pcm	(405,534
Developers Profit				
Profit on OMS		9,693,028	20.00%	(1,938,606
Profit on AH		825,000	6.00%	(49,500
(blended)			18.90% (1,988,10	06)
TOTAL COSTS				(10,035,975



RESIDUAL LAND VALUE			
Residual Land Value (gross)			482,053
SDLT	482,053 @	5.0%	(24,103)
Acquisition Agent fees	482,053 @	1.0%	(4,821)
Acquisition Legal fees	482,053 @	0.5%	(2,410)
Interest on Land	482,053 @	6.0%	(28,923)
Residual Land Value (net)	7,669 per plot		421,797
	958,628 £ per ha	387,952 £ per acre	



BALANCE			
Surplus/(Deficit)	93,778 £ per ha	37,952 £ per acre	41,263

					AH - % on site			
Balance (RLV - TLV)	41,263	20%	25%	30%	35%	40%	45%	50
	-10000	867,868	580,126	292,383	4,641	(283,101)	(598,508)	(928,92
	-9000	814,265	526,522	238,780	(48,963)	(336,705)	(660,070)	(990,48
	-8000	760,661	472,919	185,176	(102,566)	(391,705)	(721,632)	(1,052,04
	-7000	707,058	419,315	131,573	(156,170)	(452,966)	(783,194)	(1,113,60
	-6000	653,360	365,623	77,886	(209,851)	(514,426)	(844,833)	(1,175,24
Other S106 (£/unit)	-5000	599,363	311,629	23,894	(263,840)	(576,426)	(906,830)	(1,237,23
	-4000	545,290	257,556	(30,179)	(317,913)	(638,524)	(968,929)	(1,299,33
	-3000	491,217	203,482	(84,252)	(371,987)	(700,623)	(1,031,027)	(1,361,43
	-2000	437,144	149,409	(138,325)	(432,564)	(762,722)	(1,093,126)	(1,423,53
	-1000	383,070	95,336	(192,399)	(494,416)	(824,821)	(1,155,225)	(1,485,62
	0	328,997	41,263	(246,472)	(556,515)	(886,920)	(1,217,324)	(1,547,72
	1000	274,924	(12,811)	(300,545)	(618,614)	(949,018)	(1,279,423)	(1,609,82
	2000	220,851	(66,884)	(354,618)	(680,713)	(1,011,117)	(1,341,521)	(1,671,92
	3000	166,777	(120,957)	(412,714)	(742,812)	(1,073,216)	(1,403,620)	(1,734,0
	4000	112,704	(175,030)	(474,512)	(804,910)	(1,135,315)	(1,465,719)	(1,902,35
	5000	58,631	(229,104)	(536,605)	(867,009)	(1,197,414)	(1,527,818)	(2,237,19
	6000	4,558	(283,177)	(598,704)	(929,108)	(1,259,512)	(1,589,917)	(2,572,04
	7000	(49,516)	(337,250)	(660,803)	(991,207)	(1,321,611)	(1,652,015)	(2,906,88
	8000	(103,589)	(392,865)	(722,901)	(1,053,306)	(1,383,710)	(1,714,114)	(3,241,73
	9000	(157,662)	(454,663)	(785,000)	(1,115,404)	(1,445,809)	(1,776,213)	(3,576,5
	10000	(211,735)	(516,695)	(847,099)	(1,177,503)	(1,507,908)	(1,838,312)	(3,911,42



					AH - % on site			
Balance (RLV - TLV)	41,263	20%	25%	30%	35%	40%	45%	50
	15.0%	781,338	465,333	149,327	(166,990)	(499,198)	(861,913)	(1,224,62
	16.0%	690,870	380,519	70,167	(240,496)	(576,743)	(932,995)	(1,289,24
Profit (%OMS)	17.0%	600,402	295,705	(8,993)	(314,001)	(654,287)	(1,004,077)	(1,353,86
	18.0%	509,934	210,891	(88,153)	(388,503)	(731,831)	(1,075,159)	(1,418,48
	19.0%	419,465	126,077	(167,312)	(472,509)	(809,375)	(1,146,242)	(1,483,10
	20.0%	328,997	41,263	(246,472)	(556,515)	(886,920)	(1,217,324)	(1,547,72
	21.0%	238,529	(43,551)	(325,632)	(640,521)	(964,464)	(1,288,406)	(1,612,34
	22.0%	148,060	(128,365)	(408,257)	(724,528)	(1,042,008)	(1,359,488)	(1,676,96
	23.0%	57,592	(213,179)	(498,725)	(808,534)	(1,119,552)	(1,430,570)	(1,741,58
	24.0%	(32,876)	(297,993)	(589,193)	(892,540)	(1,197,096)	(1,501,653)	(1,806,20
	25.0%	(123,344)	(383,132)	(679,662)	(976,546)	(1,274,641)	(1,572,735)	(1,870,82
					AH - % on site			
Balance (RLV - TLV)	41,263	20%	25%	30%	35%	40%	45%	50
	75,000	627,988	340,254	52,519	(257,524)	(587,929)	(918,333)	(1,248,73
	100,000	600,807	313,073	25,338	(284,705)	(615,110)	(945,514)	(1,275,91
	125,000	573,626	285,892	(1,843)	(311,886)	(642,291)	(972,695)	(1,303,09
TLV (per acre)	150,000	546,445	258,711	(29,024)	(339,067)	(669,472)	(999,876)	(1,330,28
	175,000	519,264	231,530	(56,205)	(366,248)	(696,653)	(1,027,057)	(1,357,46
	200,000	492,083	204,349	(83,386)	(393,429)	(723,834)	(1,054,238)	(1,384,64
	225,000	464,902	177,168	(110,567)	(420,610)	(751,015)	(1,081,419)	(1,411,82
	250,000	437,721	149,987	(137,748)	(447,791)	(778,196)	(1,108,600)	(1,439,00
	275,000	410,540	122,806	(164,929)	(474,972)	(805,377)	(1,135,781)	(1,466,18
	300,000	383,359	95,625	(192,110)	(502,153)	(832,558)	(1,162,962)	(1,493,36
	325,000	356,178	68,444	(219,291)	(529,334)	(859,739)	(1,190,143)	(1,520,54
	350,000	328,997	41,263	(246,472)	(556,515)	(886,920)	(1,217,324)	(1,547,72
	375,000	301,816	14,082	(273,653)	(583,696)	(914,101)	(1,244,505)	(1,574,90
	400,000	274,635	(13,099)	(300,834)	(610,877)	(941,282)	(1,271,686)	(1,602,09
	425,000	247,454	(40,280)	(328,015)	(638,058)	(968,463)	(1,298,867)	(1,629,27
	450,000	220,273	(67,461)	(355,196)	(665,239)	(995,644)	(1,326,048)	(1,656,45
	475,000	193,092	(94,642)	(382,377)	(692,420)	(1,022,825)	(1,353,229)	(1,683,63
	500,000	165,911	(121,823)	(409,558)	(719,601)	(1,050,006)	(1,380,410)	(1,710,81
					AH - % on site			
Balance (RLV - TLV)	41,263	20%	25%	30%	35%	40%	45%	50
	20							
	25							
Density (dph)	30							
	35							
	40							
	45							
	50							
	55							
B	_			879700	AH - % on site	22.536	02/10/	
Balance (RLV - TLV)	41,263	20%	25%	30%	35%	40%	45%	50
	96%	588,753	301,018	13,284	(274,451)	(588,611)	(919,015)	(1,249,42
	98%	458,875	171,140	(116,594)	(407,728)	(737,765)	(1,068,170)	(1,398,57
Construction Cost (£psm)	100%	328,997	41,263	(246,472)	(556,515)	(886,920)	(1,217,324)	(1,547,72
(100% = base case scenario)	102%	199,119	(88,615)	(376,350)	(705,669)	(1,036,074)	(1,366,478)	(1,696,88
	104%	69,241	(218,493)	(524,419)	(854,824)	(1,185,228)	(1,515,632)	(2,171,48
		(00 000)	(0.10.07.1)	(070 574)	(4 002 070)	(1 224 202)	(4 004 707)	/2 075 76
	106%	(60,636)	(348,371)	(673,574)	(1,003,978)	(1,334,382)	(1,664,787)	(2,313,10
	106% 108%	(190,514)	(348,371) (492,323)	(822,728)	(1,003,978)	(1,483,536)	(1,813,941)	(2,975,75



SCHEME DETAILS - ASSUMPTIONS			<u></u>					
CIL						0		
					%	£ psm		E1
Total number of units in scheme	+0/			ALI T		% total units		55
Affordable Housing (AH) Policy requirement				AH Target	0.0%			
AH tenure split %	Affordable Rent			75%				
	Home Ownership (Sub-Market/Int. /St	arter)	25%		0.0%		
Open Market Sales (OMS) housing				-	100%			
Unit mix -		OMS mix%	MV # units	AH mix%	AH # units	Overal	l miv04	Total # units
1 Bed houses		0.0%	0	0%	An # units	Overal	0%	rotai # units
2 Bed houses		0.0%	0	0%	0		0%	,
Bed houses		0.0%	0	0%	0		0%	(
								(
4 Bed houses		0.0%	0	0%	0		0%	
5 Bed houses		0.0%	0	0%	0		0%	(
1 Bed Apartment		60%	33	60%	0		60%	33
2 Bed Apartment		40%	22	40%	0		40%	22
- Total number of units		0% 100%	0 55	0% 100%	0		100%	55
otal number of units			33	100 /0	U		100 /0	3.
MS linit Floor areas	Net	area per unit	(Net to Gross %	Gross area		/- *
OMS Unit Floor areas -		(sqm)	(sqft)		%		(sqm)	(sqft
1 Bed houses		0.0	0				0.0	(
2 Bed houses		0.0	0				0.0	
3 Bed houses		0.0	0				0.0	(
4 Bed houses		0.0	0				0.0	(
5 Bed houses		0.0	0				0.0	(
1 Bed Apartment		50.0	538		75.0%		66.7	71
2 Bed Apartment		75.0	807		75.0%		100.0	1,07
		0.0	0		75.0%		0.0	
	Net	area per unit			Net to Gross %	Gross area	ner unit	
AH Unit Floor areas -		(sqm)	(sqft)		%	5,555 4,54)	(sqm)	(sqft
1 Bed houses		0.0	0		,,,		0.0	(54).
2 Bed houses		0.0	0				0.0	
3 Bed houses		0.0	0				0.0	
4 Bed houses		0.0	0				0.0	
5 Bed houses		0.0	0				0.0	(
1 Bed Apartment		50.0	538		75.0%		66.7	718
2 Bed Apartment		75.0 0.0	807 0		75.0% 75.0%		100.0	1,076
'		0.0	Ü		75.0%		0.0	,
T-1-1 C C-b Fl	ОМ	S Units GIA	(AH units GIA	(4)	Total GIA	()	(#
Total Gross Scheme Floor areas -		(sqm)	(sqft)	(sqm)	(sqft)		(sqm)	(sqft
1 Bed houses		0.0	0	0.0	0		0.0	(
2 Bed houses		0.0	0	0.0	0		0.0	(
3 Bed houses		0.0	0	0.0	0		0.0	(
4 Bed houses		0.0	0	0.0	0		0.0	(
5 Bed houses		0.0	0	0.0	0		0.0	(
1 Bed Apartment		2,200.0	23,681	0.0	0	2	2,200.0	23,68
2 Bed Apartment		2,200.0	23,681	0.0	0	2	2,200.0	23,68
•		0.0	0	0.0	0		0.0	
		4,400.0	47,361	0.0	0 AH % by floor area		1,400.0	47,36
					70 by noon alea			
Open Market Sales values (£) -	Value zones (H, M, H	L)	M	£ OMS (per unit)	(£psm)	(£psf)		total MV £ (no AH
1 Bed houses	163,800	142.200	157,200		(~p~.11)	VP1/		~ (•/11)
2 Bed houses	214,920	170,640	188,640					(
3 Bed houses	264,810	267,720	276,450					(
4 Bed houses								,
	345,150	292,500	325,260					
5 Bed houses	433,650	367,500	401,310			205		0.040.40
1 Bed Apartment	141,960	123,240	130,000	207,338	4,147	385		6,842,138
2 Bed Apartment	191,100 0	165,900 0	175,000 0	276,450	3,686	342		6,081,900
		<u> </u>					-	12,924,038
Affordable Housing - Transfer Values (£) (£ psm houses) -	Aff Rent £		Home Own £					
	1,000		1,000					
Transfer Values (£) (£ psm flats) -	1,000		1,000					
1 Bed houses	0		0					
2 Bed houses	0		0					
Bed houses	0		0					
Bed houses	0		0					
			0					
	0		0					
5 Bed houses								
	0 50,000 75,000		50,000 75,000					



55 Units - Scheme 13 (CS)

GROSS DEVELOPMENT VALUE				
OMS GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	-
3 Bed houses	0	@	0	-
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	33	@	207,338	6,842,138
2 Bed Apartment	22	@	276,450	6,081,900
	0	@	0	-
	55			12,924,038
Affordable Rent GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	-
3 Bed houses	0	@	0	
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	0	@	50,000	-
2 Bed Apartment	0	@	75,000	-
· -	0	@	0	-
	0			-
Home Own GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	-
3 Bed houses	0	@	0	-
4 Bed houses	0	@	0	-
5 Bed houses	0	@	0	-
1 Bed Apartment	0	@	50,000	-
2 Bed Apartment	0	@	75,000	-
· •	0	@	0	-
	0			-
GDV	55			12,924,038

AH on-site cost (£MV - £GDV) AH on-site cost analysis

0 £
0 £ per unit (total units)

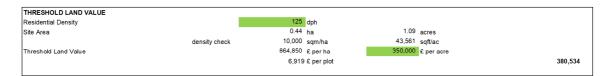
0 £ psm (total GIA sqm)



Hamming Application Professional Fees and reports (4000 Sgm	DEVELOPMENT COSTS				
Statutory Phaning Fee	Initial Payments -				
2011 System sext Affordable Housing & Starter Homes)	Planning Application Professional Fees and reports				(40,000)
Site Specific S108 Contributions	Statutory Planning Fees				(19,624)
Site Specific 9106 Contributions - 500000 cg	CIL (sqm excl. Affordable Housing & Starter Homes)		4,400 sqm	0 £ psm	-
Specific Company Specific Recreasion 5.5 units @ Company 5.5			0.00% % of GDV	0 £ per unit (total units)	
Education - Primary	Site Specific S106 Contributions -				-
Education - Secondary 5.5 units @ 10 per unit 10 per	Sport, Open Space & Recreation		55 units @	3,151 per unit	(173,305)
Education - Secondary 5.5 units @ 10 per unit 10 per	Education - Primary		55 units @	0 per unit	
Highways (Skipton Junction Improvements)				· · · · · · · · · · · · · · · · · · ·	
South Sout			_		
Sub-total Sub-total Sub-total Sub-total Sub-total 1.34% % of CDV 3.151 per unit (173,305) 1.14	Other		_	· · · · · · · · · · · · · · · · · · ·	-
1.34% % of GDV				· · · · · · · · · · · · · · · · · · ·	
Al-Commuted Sum 4.40.00 a gmm (total) 11.32% % of GDV Construction Costs - Sile Clearance and Demolition 1.09 acres @ 50,000 £ per acre (54,362) sub-total 1.09 acres @ 0 per acre (54,362) 8 sub-total 1.09 acres @ 0.00 psm 0.42% % of GDV 888 £ per unit (total units) 1.8 ed houses 1. sqm @ 0.00 psm 8 ded houses 2. sqm @ 0.00 psm 8 ded houses 3. sqm @ 0.00 psm 8 ded houses 4. sqm @ 0.00 psm 8 ded houses 3. sqm @ 0.00 psm 8 ded houses 4. sqm @ 0.00 psm 9 ded houses 1. sqm @ 0.00 psm 1. sqm @ 0.	Sub total		•		
11.32% % of GDV 1.09 acres @ 50,000 £ per acre (54,362) 54,362	AH Commuted Sum				(1.463.320)
State Clearance and Demolition 1.09 acres @ 50,000 E per acre (54,362)	7 tr Commuted Cum			200 L p3111	(1,400,020)
Site Clearance and Demolition	Construction Costs		11.32% % 01 GDV		
Sub-total 1.09 acres @ 0 per acre (54,362)			1.09	50 000 C per cere	(E4.202)
1 Bed houses	Site Clearance and Demolition		1.09 acres @	50,000 £ per acre	(54,362)
1 Bed houses			1.00		-
1 Bed houses	sub-total		~		
2 Bed houses			0.42% % of GDV	988 £ per unit (total units)	
2 Bed houses 3 - sqm @ 0.00 psm 3 Bed houses 4 - sqm @ 0.00 psm 4 Bed houses 5 - sqm @ 0.00 psm 5 Bed houses 6 - sqm @ 0.00 psm 6 Bed houses 6 - sqm @ 0.00 psm 7 Bed houses 7 - sqm @ 0.00 psm 7 Bed houses 7 - sqm @ 0.00 psm 7 Bed houses 8 - sqm @ 0.00 psm 7 Bed houses 9 - sqm @ 0.00 psm 7 Bed houses 9 - sqm @ 0.00 psm 9 Bed houses 9 - sqm @ 0.00 psm 9 Bed houses 9 - sqm @ 0.00 psm 9 Bed houses 9 - sqm @ 0.00 psm 9 Bed houses 9 - sqm @ 0.00 psm 9 Bed houses 9 - sqm @ 0.00 psm 9 Bed houses 9 Bed houses 9 - sqm @ 0.00 psm 9 Bed houses	1 Bed houses		- sqm @	0.00 psm	-
Fed houses	2 Bed houses			0.00 psm	
Fed houses	3 Bed houses		- sqm @	0.00 psm	
Seed houses	4 Bed houses				
1 Bed Apartment	5 Bed houses				
2 Bed Apartment				· · · · · · · · · · · · · · · · · · ·	(2,750,000)
External works 5,500,000 @ 10% (550,000 per unit 10,000 per un	· · · · · · · · · · · · · · · · · · ·				
E10,000 per unit (Normal abnormals*) 5,500,000 @ 336	-	4,400.0			(2,700,000)
E10,000 per unit (Normal abnormals*) 5,500,000 @ 336					
Normal abnormals 5,500,000 @ 3%	External works		5,500,000 @		(550,000)
F3,000 per unit F3,0				£10,000 per unit	
Contingency	"Normal abnormals"		5,500,000 @	3%	(165,000)
Professional Fees 6,269,362 @ 7% (438,855 Disposal Costs - Sale Agents Costs 12,924,038 OMS @ 1.00% (129,244) Sale Legal Costs 12,924,038 OMS @ 0.50% (64,620) Marketing and Promotion 12,924,038 OMS @ 2.50% (333,101) Finance Costs - Interest on Development Costs 6,00% APR 0,487% pcm (622,274) Developers Profit Profit on OMS 12,924,038 20,00% (2,584,808) Profit on AH 0 6,00% (2,584,808)				£3,000 per unit	
Disposal Costs -	Contingency		6,269,362 @	5%	(313,468)
Disposal Costs -	Professional Fees		6,269,362 @	7%	(438,855)
Sale Agents Costs 12,924,038 OMS @ 1.00% (129,240)			•		
Sale Legal Costs	Disposal Costs -				
Marketing and Promotion 12,924,038 OMS @ 2.50% 4.00% 4.00% Finance Costs - 6.00% APR 0.487% pcm (622,271) Developers Profit Profit on OMS 12,924,038 20,00% (2,584,808) Profit on AH 0 6.00% (2,584,808)	Sale Agents Costs				(129,240)
Finance Costs - 4.00% Interest on Development Costs 6.00% APR 0.487% pcm (622,271) Developers Profit Profit on OMS 12,924,038 20,00% (2,584,808) Profit on AH 0 6.00% (2,584,808)	Sale Legal Costs		12,924,038 OMS @	0.50%	(64,620)
Interest on Development Costs	Marketing and Promotion		12,924,038 OMS @		(323,101)
Developers Profit 20,00% (2,584,808) Profit on AH 0 6,00% (blended) 20,00% (2,584,808)	Finance Costs -			4.00%	
Profit on OMS 12,924,038 20,00% (2,584,808) Profit on AH 0 6,00% (blended) 20,00% (2,584,808)	Interest on Development Costs		6.00% APR	0.487% pcm	(622,271)
Profit on OMS 12,924,038 20,00% (2,584,808) Profit on AH 0 6,00% (blended) 20,00% (2,584,808)	Developers Profit				
Profit on AH 0 6.00% (blended) 20.00% (2,584,808)	Profit on OMS		12.924.038	20.00%	(2.584 808)
(blended) 20.00% (2,584,808)					(2,557,000)
	(blended)		v		
	TOTAL COSTS				(12,441,984)



RESIDUAL LAND VALUE			
Residual Land Value (gross)			482,054
SDLT	482,054 @	5.0%	(24,103)
Acquisition Agent fees	482,054 @	1.0%	(4,821)
Acquisition Legal fees	482,054 @	0.5%	(2,410)
Interest on Land	482,054 @	6.0%	(28,923)
Residual Land Value (net)	7,669 per plot		421,797
	958,630 £ per ha	387,952 £ per acre	



BALANCE			
Surplus/(Deficit)	93,780 £ per ha	37,952 £ per acre	41,263

SITIVITY ANALYSIS								
					AH - % on site			
Balance (RLV - TLV)	41,263	20%	25%	30%	35%	40%	45%	50
	-10000	(558,883)	(889,287)	(1,219,692)	(1,550,096)	(1,880,500)	(3,614,750)	(5,920,49
	-9000	(620,982)	(951,386)	(1,281,791)	(1,612,195)	(1,942,599)	(3,949,596)	(6,255,34
	-8000	(683,081)	(1,013,485)	(1,343,889)	(1,674,294)	(2,004,698)	(4,284,441)	(6,590,18
	-7000	(745, 180)	(1,075,584)	(1,405,988)	(1,736,392)	(2,313,540)	(4,619,287)	(6,925,03
	-6000	(807,278)	(1,137,683)	(1,468,087)	(1,798,491)	(2,648,385)	(4,954,132)	(7,259,87
Other S106 (£/unit)	-5000	(869, 377)	(1,199,781)	(1,530,186)	(1,860,590)	(2,983,231)	(5,288,978)	(7,594,72
	-4000	(931,476)	(1,261,880)	(1,592,285)	(1,922,689)	(3,318,077)	(5,623,823)	(7,929,57
	-3000	(993,575)	(1,323,979)	(1,654,383)	(1,984,788)	(3,652,922)	(5,958,669)	(8,264,41
	-2000	(1,055,674)	(1,386,078)	(1,716,482)	(2,046,887)	(3,987,768)	(6,293,514)	(8,599,26
	-1000	(1,117,772)	(1,448,177)	(1,778,581)	(2,108,985)	(4,322,613)	(6,628,360)	(8,934,10
	0	(1,179,871)	(1,510,275)	(1,840,680)	(2,351,712)	(4,657,459)	(6,963,205)	(9,268,95
	1000	(1,241,970)	(1,572,374)	(1,902,779)	(2,686,558)	(4,992,304)	(7,298,051)	(9,603,79
	2000	(1,304,069)	(1,634,473)	(1,964,877)	(3,021,403)	(5,327,150)	(7,632,896)	(9,938,64
	3000	(1,366,168)	(1,696,572)	(2,026,976)	(3,356,249)	(5,661,995)	(7,967,742)	(10,273,48
	4000	(1,428,266)	(1,758,671)	(2,089,075)	(3,691,094)	(5,996,841)	(8,302,587)	(10,608,33
	5000	(1,490,365)	(1,820,770)	(2,151,174)	(4,025,940)	(6,331,686)	(8,637,433)	(10,943,18
	6000	(1,552,464)	(1,882,868)	(2,213,273)	(4,360,785)	(6,666,532)	(8,972,279)	(11,278,02
	7000	(1.614.563)	(1,944,967)	(2,389,884)	(4.695.631)	(7.001,377)	(9,307,124)	(11,612,87
	8000	(1,676,662)	(2,007,066)	(2,724,730)	(5,030,476)	(7,336,223)	(9,641,970)	(11,947,71
	9000	(1,738,760)	(2,069,165)	(3,059,575)	(5,365,322)	(7,671,069)	(9,976,815)	(12,282,56
	10000	(1,800,859)	(2,131,264)	(3,394,421)	(5,700,167)	(8,005,914)	(10,311,661)	(12,617,40



					AH - % on site			
Balance (RLV - TLV)	41,263	20%	25%	30%	35%	40%	45%	50
	15.0%	(662,910)	(1,025,624)	(1,388,338)	(1,931,681)	(4,269,738)	(6,607,794)	(8,945,85
	16.0%	(766,302)	(1,122,554)	(1,478,807)	(2,015,687)	(4,347,282)	(6,678,877)	(9,010,47
Profit (%OMS)	17.0%	(869,694)	(1,219,485)	(1,569,275)	(2,099,693)	(4,424,826)	(6,749,959)	(9,075,09
	18.0%	(973,087)	(1,316,415)	(1,659,743)	(2,183,700)	(4,502,370)	(6,821,041)	(9,139,71
	19.0%	(1,076,479)	(1,413,345)	(1,750,212)	(2,267,706)	(4,579,914)	(6,892,123)	(9,204,33
	20.0%	(1,179,871)	(1,510,275)	(1,840,680)	(2,351,712)	(4,657,459)	(6,963,205)	(9,268,95
	21.0%	(1,283,263)	(1,607,206)	(1,931,148)	(2,435,718)	(4,735,003)	(7,034,288)	(9,333,57
	22.0% 23.0%	(1,386,656) (1,490,048)	(1,704,136) (1,801,066)	(2,021,616) (2,112,085)	(2,519,725) (2,603,731)	(4,812,547) (4,890,091)	(7,105,370) (7,176,452)	(9,398,19 (9,462,81
	24.0%	(1,593,440)	(1,897,997)	(2,112,063)	(2,687,737)	(4,967,636)	(7,176,432)	(9,527,43
	25.0%	(1,696,833)	(1,994,927)	(2,293,021)	(2,771,743)	(5,045,180)	(7,318,616)	(9,592,05
1				V 5 5 7				9.20
Balance (RLV - TLV)	41,263	20%	25%	30%	AH - % on site 35%	40%	45%	50
,	75,000	(880,880)	(1,211,284)	(1,541,689)	(2,052,721)	(4,358,468)	(6,664,214)	(8,969,96
	100,000	(908,061)	(1,238,465)	(1,568,870)	(2,079,902)	(4,385,649)	(6,691,395)	(8,997,14
	125,000	(935,242)	(1,265,646)	(1,596,051)	(2,107,083)	(4,412,830)	(6,718,576)	(9,024,32
TLV (per acre)	150,000	(962,423)	(1,292,827)	(1,623,232)	(2,134,264)	(4,440,011)	(6,745,757)	(9,051,50
	175,000	(989,604)	(1,320,008)	(1,650,413)	(2,161,445)	(4,467,192)	(6,772,938)	(9,078,68
	200,000	(1,016,785)	(1,347,189)	(1,677,594)	(2,188,626)	(4,494,373)	(6,800,119)	(9,105,86
	225,000	(1,043,966)	(1,374,370)	(1,704,775)	(2,215,807)	(4,521,554)	(6,827,300)	(9,133,04
	250,000	(1,071,147)	(1,401,551)	(1,731,956)	(2,242,988)	(4,548,735)	(6,854,481)	(9,160,22
	275,000	(1,098,328)	(1,428,732)	(1,759,137)	(2,270,169)	(4,575,916)	(6,881,662)	(9,187,40
	300,000	(1,125,509)	(1,455,913)	(1,786,318)	(2,297,350)	(4,603,097)	(6,908,843)	(9,214,59
	325,000	(1,152,690)	(1,483,094)	(1,813,499)	(2,324,531)	(4,630,278)	(6,936,024)	(9,241,77
	350,000	(1,179,871)	(1,510,275)	(1,840,680)	(2,351,712)	(4,657,459)	(6,963,205)	(9,268,95
	375,000	(1,207,052)	(1,537,456)	(1,867,861)	(2,378,893)	(4,684,640)	(6,990,386)	(9,296,13
	400,000	(1,234,233)	(1,564,637)	(1,895,042)	(2,406,074)	(4,711,821)	(7,017,567)	(9,323,31
	425,000	(1,261,414)	(1,591,818)	(1,922,223)	(2,433,255)	(4,739,002)	(7,044,748)	(9,350,49
	450,000	(1,288,595)	(1,618,999)	(1,949,404)	(2,460,436)	(4,766,183)	(7,071,929)	(9,377,67
	475,000	(1,315,776)	(1,646,180)	(1,976,585)	(2,487,617)	(4,793,364)	(7,099,110)	(9,404,85
	500,000	(1,342,957)	(1,673,361)	(2,003,766)	(2,514,798)	(4,820,545)	(7,126,291)	(9,432,03
	_				AH - % on site			
Balance (RLV - TLV)	41,263 20	20%	25%	30%	35%	40%	45%	50
	25							
Density (dph)	30							
Bensity (upin)	35							
	40							
	45							
	50							
	55							
					AH - % on site			
Balance (RLV - TLV)	41,263	20%	25%	30%	35%	40%	45%	50
	96%	(881,563)	(1,211,967)	(1,542,371)	(1,872,776)	(3,048,937)	(5,354,684)	(7,660,43
	98%	(1,030,717)	(1,361,121)	(1,691,526)	(2,021,930)	(3,853,198)	(6,158,945)	(8,464,69
Construction Cost (£psm)	100%	(1,179,871)	(1,510,275)	(1,840,680)	(2,351,712)	(4,657,459)	(6,963,205)	(9,268,95
(100% = base case scenario)	102%	(1,329,025)	(1,659,430)	(1,989,834)	(3,155,973)	(5,461,719)	(7,767,466)	(10,073,21
	104%	(1,478,180)	(1,808,584)	(2,138,988)	(3,960,233)	(6,265,980)	(8,571,727)	(10,877,47
	106%	(1,627,334)	(1,957,738)	(2,458,748)	(4,764,494)	(7,070,241)	(9,375,987)	(11,681,73
	108%	(1,776,488)	(2,106,892)	(3,263,008)	(5,568,755)	(7,874,501)	(10,180,248)	(12,485,99
	110%							



il.				0 £	psm	
otal number of units in scheme				%	% total units	6
ffordable Housing (AH) Policy requirem	ent %		AH Target	30.0%		
H tenure split %	Affordable Rent		75%			
	Home Ownership (Sub-Market/Int. /St	arter)	25%		7.5%	
pen Market Sales (OMS) housing			-	70% 100%		
nit mix -	OMS mix%	MV # units	AH mix%	AH # units	Overall mix%	Total # uni
Bed houses	0.0%	0	0%	0	0%	rotal # uni
Bed houses	0.0%	0	0%	0	0%	
Bed houses	0.0%	0	0%	0	0%	
Bed houses	0.0%	0	0%	0	0%	
Bed houses	0.0%	0	0%	0	0%	
Bed Apartment	60%	25	60%	11	60%	3
Bed Apartment	40%	17	40%	7	40%	2
	0%	0	0%	0	0%	
otal number of units	100%	42	100%	18	100%	(
	Net area per unit			Net to Gross %	Gross area per unit	
MS Unit Floor areas -	(sqm)	(sqft)		%	(sqm)	(sq
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses Bed houses	0.0	0			0.0	
	0.0 60.0	0		65.0%	0.0	00
Bed Apartment Bed Apartment	60.0 80.0	646 861		65.0% 65.0%	92.3 123.1	1,32
Bed Apartment	0.0	0		65.0%	0.0	1,3,
	N-4			N-44- O 0/	0	
.H Unit Floor areas -	Net area per unit	(naft)		Net to Gross %	Gross area per unit	
Bed houses	(sqm) 0.0	(sqft) 0		70	(sqm) 0.0	(sq
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed Apartment	60.0	646		65.0%	92.3	99
Bed Apartment	80.0	861		65.0%	123.1	1,32
- Dod / partmont	0.0	0		65.0%	0.0	1,01
	OMS Units GIA		AH units GIA		Total GIA	
otal Gross Scheme Floor areas -	(sqm)	(sqft)	(sqm)	(sqft)	(sqm)	(sq:
Bed houses	0.0	0	0.0	0	0.0	(-4
Bed houses	0.0	0	0.0	0	0.0	
Bed houses	0.0	0	0.0	0	0.0	
Bed houses	0.0	0	0.0	0	0.0	
Bed houses	0.0	0	0.0	0	0.0	
Bed Apartment	2,326.2	25,039	996.9	10,731	3,323.1	35,76
Bed Apartment	2,067.7	22,256	886.2	9,538	2,953.8	31,79
	0.0	0	0.0	0	0.0	
	4,393.8	47,295	1,883.1 30.00% A	20,269 AH % by floor area	6,276.9 due to mix	67,56
	Malar annua (II M. II)			,		
pen Market Sales values (£) -	Value zones (H, M, L) H L	М	£ OMS (per unit)	(£psm)	(£psf)	total MV £ (no Al-
Bed houses	-	***		V-F7	* * *	101011111111111111111111111111111111111
Bed houses						
Bed houses						
Bed houses						
Bed houses						
Bed Apartment		207,338	259,172	4,320	401	9,330,18
Bed Apartment		276,450	345,563	4,320	401	8,293,50
	0 0	0				
ffordable Housing -	Aff Rent £	Home Own £				17,623,68
ransfer Values (£) (£ psm houses) -	1,000	1,000				
ransfer Values (£) (£ psm flats) -	1,000	1,000				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed Apartment	60,000	60,000				
Bed Apartment	80,000	80,000				



60 Units - Scheme 14 (PC)

GROSS DEVELOPMENT VALUE				
OMS GDV -				
1 Bed houses	0	@	0	-
2 Bed houses	0	@	0	
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed Apartment	25	@	259,172	6,531,131
Bed Apartment	17	@	345,563	5,805,450
	0	@	0	-
	42	_		12,336,581
ffordable Rent GDV -				
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed Apartment	8	@	60,000	486,000
Bed Apartment	5	@	80,000	432,000
	0	@	0	· .
	14			918,000
ome Own GDV -				
Bed houses	0	@	0	
Bcd houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed Apartment	3	@	60,000	162,000
Bed Apartment	2	@	80,000	144,000
•	0	@	0	· -
	5			306,000
BDV	60			13,560,581

AH on-site cost (£MV - £GDV)

AH on-site cost analysis

4,063,106 £ 67,718 £ per unit (total units)

647 £ psm (total GIA sqm)

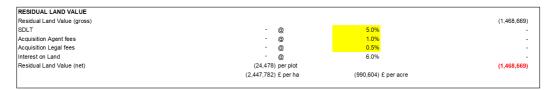


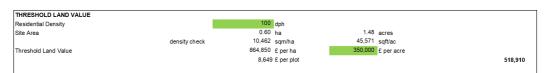


181101 Craven Supported Living appraisals v4 60 Units - Scheme 14 (PC)

DEVELOPMENT COSTS						
Initial Payments -						
Planning Application Professional Fees and reports						(50.000)
Statutory Planning Fees						(20,199)
CIL (sqm excl. Affordable Housing & Starter Homes)		4,394	sqm	0 £ psm		-
		0.00%	% of GDV	0 £ per unit (total units)		
Site Specific S106 Contributions -						
Sport, Open Space & Recreation		60	units @	3,151 per unit		(189,060)
Education - Primary			units @	0 per unit		(,,
Education - Secondary			units @	0 per unit		_
Highways (Skipton Junction Improvements)			units @	0 per unit		
Other			units @	0 per unit		
			_		(400,000)	
sub-total			units @	3,151 per unit	(189,060)	
			% of GDV	3,151 £ per unit (total units)		
AH Commuted Sum			sqm (total)	0 £ psm		-
		0.00%	% of GDV			
Construction Costs -						
Site Clearance and Demolition		1.48	acres @	50,000 £ per acre		(74,130)
sub-total		1.48	acres @	0 per acre	(74,130)	-
		0.55%	% of GDV	1,236 £ per unit (total units)		
				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
1 Bed houses			sqm @	0.00 psm		_
2 Bcd houses		_	sqm @	0.00 psm		_
3 Bed houses		_	sqm @	0.00 psm		
4 Bed houses				0.00 psm		_
		-	sqm @			-
5 Bed houses			sqm @	0.00 psm		
1 Bed Apartment		3,323.1		1,375.00 psm		(4,569,231)
2 Bed Apartment		2,953.8		1,375.00 psm		(4,061,538)
-	6,276.9	-	sqm @	1,375.00 psm		-
External works		8,630,769	@	10%		(863,077)
			•	£14,385 per unit		(,,
"Normal abnormals"		8,630,769	@	3%		(258,923)
Tromai abnomais			•	£4,315 per unit		(200,020)
Contingency		9,826,899	@	5%		(491,345)
Professional Fees		9,826,899	@	<mark>7%</mark>		(687,883)
Disposal Costs -						
Sale Agents Costs		12,336,581	OMS @	1.00%		(123,366)
Sale Legal Costs		12,336,581	OMS@	0.50%		(61,683)
Marketing and Promotion		12,336,581	OMS @	2.50%		(308,415)
Finance Costs -				4.00%		
Interest on Development Costs		6.00%	APR	0.487% pcm		(729,645)
Developers Profit						
Profit on OMS		12,336,581		20.00%		(2,467,316)
Profit on AH		1,224,000		6.00%		(73,440)
(blended)		1,22 4,000		18.74%	(2,540,756)	(, 0, 440)







BALANCE			
Surplus/(Deficit)	(3,312,632) £ per ha	(1,340,604) £ per acre	(1,987,579)

TVITY ANALYSIS								
					AH - % on site			
Balance (RLV - TLV)	(1,987,579)	20%	25%	30%	35%	40%	45%	509
	-10000	(383,123)	(832,344)	(1,302,233)	(1,772,121)	(2,242,009)	(3,325,167)	(6,529,690
	-9000	(442,465)	(900,497)	(1,370,385)	(1,840,273)	(2,310,162)	(3,689,868)	(6,894,39
	-8000	(501,807)	(968,650)	(1,438,538)	(1,908,426)	(2,378,314)	(4,054,568)	(7,259,09
	-7000	(567,185)	(1,036,802)	(1,506,691)	(1,976,579)	(2,446,467)	(4,419,269)	(7,623,79)
	-6000	(635,396)	(1,105,273)	(1,575,150)	(2,045,027)	(2,514,904)	(4,784,243)	(7,988,75
Other S106 (£/unit)	-5000	(704,134)	(1,174,011)	(1,643,888)	(2,113,765)	(2,583,642)	(5,149,529)	(8,354,04
	-4000	(772,872)	(1,242,749)	(1,712,626)	(2,182,504)	(2,652,381)	(5,514,815)	(8,719,32
	-3000	(841,610)	(1,311,488)	(1,781,365)	(2,251,242)	(2,721,119)	(5,880,101)	(9,084,61
	-2000	(910,349)	(1,380,226)	(1,850,103)	(2,319,980)	(3,040,875)	(6,245,387)	(9,449,89
	-1000	(979,087)	(1,448,964)	(1,918,841)	(2,388,718)	(3,406,161)	(6,610,673)	(9,815,18
	0	(1,047,825)	(1,517,702)	(1,987,579)	(2,457,456)	(3,771,447)	(6,975,959)	(10,180,47
	1000	(1,116,563)	(1,586,440)	(2,056,318)	(2,526,195)	(4,136,733)	(7,341,245)	(10,545,75
	2000	(1,185,302)	(1,655,179)	(2,125,056)	(2,594,933)	(4,502,019)	(7,706,531)	(10,911,04)
	3000	(1,254,040)	(1,723,917)	(2,193,794)	(2,663,671)	(4,867,305)	(8,071,817)	(11,276,329
	4000	(1,322,778)	(1,792,655)	(2,262,532)	(2,732,409)	(5,232,591)	(8,437,103)	(11,641,61
	5000	(1,391,516)	(1,861,393)	(2,331,270)	(2,801,147)	(5,597,877)	(8,802,389)	(12,006,90
	6000	(1,460,254)	(1,930,132)	(2,400,009)	(2,869,886)	(5,963,163)	(9,167,675)	(12,372,18
	7000	(1,528,993)	(1,998,870)	(2,468,747)	(3,123,937)	(6,328,449)	(9,532,961)	(12,737,47
	8000	(1,597,731)	(2,067,608)	(2,537,485)	(3,489,223)	(6,693,735)	(9,898,247)	(13,102,75
	9000	(1,666,469)	(2,136,346)	(2,606,223)	(3,854,509)	(7,059,021)	(10,263,533)	(13,468,04
	10000	(1,735,207)	(2,205,084)	(2,674,961)	(4,219,795)	(7,424,307)	(10,628,819)	(13,833,331



	_				AH - % on site			
Balance (RLV - TLV)	(1,987,579)	20%	25%	30%	35%	40%	45%	50
	15.0%	(364,882)	(856,814)	(1,370,750)	(1,884,687)	(3,242,736)	(6,491,307)	(9,739,87
	16.0%	(488,247)	(988,992)	(1.494,116)	(1,999,241)	(3,348,478)	(6.588.238)	(9.827.99
Profit (%OMS)	17.0%	(624,857)	(1,121,169)	(1,617,482)	(2,113,794)	(3,454,220)	(6,685,168)	(9,916,11
	18.0%	(765,846)	(1,253,347)	(1,740,848)	(2,228,348)	(3,559,962)	(6,782,098)	(10,004,23
	19.0%	(906,836)	(1,385,525)	(1,864,213)	(2,342,902)	(3,665,705)	(6,879,029)	(10,092,35
	20.0%	(1,047,825)	(1,517,702)	(1,987,579)	(2,457,456)	(3,771,447)	(6,975,959)	(10,180,47
	21.0%	(1,188,815)	(1,649,880)	(2,110,945)	(2,572,010)	(3,877,189)	(7,072,889)	(10,268,58
	22.0%	(1,329,804)	(1,782,058)	(2,234,311)	(2,686,564)	(3,982,931)	(7,169,819)	(10,356,70
	23.0%	(1,470,794)	(1,914,235)	(2,357,677)	(2,801,118)	(4,088,673)	(7,266,750)	(10,444,82
	24.0%	(1,611,783)	(2,046,413)	(2,481,043)	(2,915,672)	(4,194,415)	(7,363,680)	(10,532,94
	25.0%	(1,752,773)	(2,178,590)	(2,604,408)	(3,030,226)	(4,300,157)	(7,460,610)	(10,621,06
					AH - % on site			
Balance (RLV - TLV)	(1,987,579)	20%	25%	30%	35%	40%	45%	50
	75,000	(640,110)	(1,109,987)	(1,579,864)	(2,049,741)	(3,363,732)	(6,568,244)	(9,772,75
	100,000	(677,175)	(1,147,052)	(1,616,929)	(2,086,806)	(3,400,797)	(6,605,309)	(9,809,82
	125,000	(714,240)	(1,184,117)	(1,653,994)	(2,123,871)	(3,437,862)	(6,642,374)	(9,846,88
TLV (per acre)	150,000	(751,305)	(1,221,182)	(1,691,059)	(2,160,936)	(3,474,927)	(6,679,439)	(9,883,95
	175,000	(788,370)	(1,258,247)	(1,728,124)	(2,198,001)	(3,511,992)	(6,716,504)	(9,921,01
	200,000	(825,435)	(1,295,312)	(1,765,189)	(2,235,066)	(3,549,057)	(6,753,569)	(9,958,08
	225,000	(862,500)	(1,332,377)	(1,802,254)	(2,272,131)	(3,586,122)	(6,790,634)	(9,995,14
	250,000	(899,565)	(1,369,442)	(1,839,319)	(2,309,196)	(3,623,187)	(6,827,699)	(10,032,21
	275,000	(936,630)	(1,406,507)	(1,876,384)	(2,346,261)	(3,660,252)	(6,864,764)	(10,069,27
	300,000	(973,695)	(1,443,572)	(1,913,449)	(2,383,326)	(3,697,317)	(6,901,829)	(10,106,34
	325,000	(1,010,760)	(1,480,637)	(1,950,514)	(2,420,391)	(3,734,382)	(6,938,894)	(10,143,40
	350,000	(1,047,825)	(1,517,702)	(1,987,579)	(2,457,456)	(3,771,447)	(6,975,959)	(10,180,47
	375,000	(1,084,890)	(1,554,767)	(2,024,644)	(2,494,521)	(3,808,512)	(7,013,024)	(10,217,53
	400,000	(1,121,955)	(1,591,832)	(2,061,709)	(2,531,586)	(3,845,577)	(7,050,089)	(10,254,60
	425,000	(1,159,020)	(1,628,897)	(2,098,774)	(2,568,651)	(3,882,642)	(7,087,154)	(10,291,66
	450,000	(1,196,085)	(1,665,962)	(2,135,839)	(2,605,716)	(3,919,707)	(7,124,219)	(10,328,73
	475,000	(1,233,150)	(1,703,027)	(2,172,904)	(2,642,781)	(3,956,772)	(7,161,284)	(10,365,79
	500,000	(1,270,215)	(1,740,092)	(2,209,969)	(2,679,846)	(3,993,837)	(7,198,349)	(10,402,86
					AH - % on site			
Balance (RLV - TLV)	(1,987,579)	20%	25%	30%	35%	40%	45%	50
	20							
	25							
Density (dph)	30							
	35							
	40							
	45							
	50							
	55							
					AH - % on site			
Balance (RLV - TLV)	(1,987,579)	20%	25%	30%	35%	40%	45%	50
	96%	(576,454)	(1,046,108)	(1,515,985)	(1,985,862)	(2,455,739)	(4,469,829)	(7,674,34
	98%	(812,028)	(1,281,905)	(1,751,782)	(2,221,659)	(2,691,536)	(5,722,894)	(8,927,40
Construction Cost (£psm)	100%	(1,047,825)	(1,517,702)	(1,987,579)	(2,457,456)	(3,771,447)	(6,975,959)	(10,180,47
(100% = base case scenario)	102%	(1,283,622)	(1,753,499)	(2,223,377)	(2,693,254)	(5,024,511)	(8,229,024)	(11,433,53
	104%	(1,519,420)	(1,989,297)	(2,459,174)	(3,073,064)	(6,277,576)	(9,482,088)	(12,686,60
	106%	(1,755,217)	(2,225,094)	(2,694,971)	(4,326,129)	(7,530,641)	(10,735,153)	(13,939,66
		(4.004.044)	(2.460.804)	(2,930,768)	(5,579,194)	(8,783,706)	(11,988,218)	(15,192,73
	108%	(1,991,014)	(2,460,891)	(2,330,700)				



OIL				0 £	psm	
otal number of units in scheme				%	% total units	6
Affordable Housing (AH) Policy requirem-	ent %		AH Target	7.7%		
AH tenure split %	Affordable Rent		75%			
	Home Ownership (Sub-Market/Int. /Sta	arter)	25%		1.9%	
Open Market Sales (OMS) housing			-	92%		
				100%		
Jnit mix -	OMS mix%	MV # units	AH mix%	AH # units	Overall mix%	Total # unit
Bed houses	0.0%	0	0%	0	0%	
Bed houses	0.0%	0	0%	0	0%	
Bed houses Bed houses	0.0%	0	0% 0%	0	0% 0%	
Bed houses	0.0%	0	0%	0	0%	
Bed Apartment	60%	33	60%	3	60%	3
Bed Apartment	40%	22	40%	2	40%	2-
. Dod / partition	0%	0	0%	0	0%	_
otal number of units	100%	55	100%	5	100%	6
	Net area per unit			Net to Gross %	Gross area per unit	
MS Unit Floor areas -	(sqm)	(sqft)		%	(sqm)	(sqfl
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
5 Bed houses	0.0	0			0.0	
Bed Apartment	60.0	646		65.0%	92.3	99-
2 Bed Apartment	80.0	861 0		65.0% 65.0%	123.1 0.0	1,32
	0.0	O O		65.0%	0.0	
	Net area per unit			Net to Gross %	Gross area per unit	
AH Unit Floor areas -	(sqm)	(sqft)		%	(sqm)	(sqfl
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses	0.0	0			0.0	
Bed houses Bed houses	0.0	0			0.0	
Bed Apartment	60.0	646		65.0%	92.3	99
2 Bed Apartment	80.0	861		65.0%	123.1	1,32
. Dod / paramone	0.0	0		65.0%	0.0	1,02
Fotal Gross Scheme Floor areas -	OMS Units GIA (sqm)	(sqft)	AH units GIA (sqm)	(fipe)	Total GIA (sqm)	(sqfl
Bed houses	0.0	0	0.0	(3411)	0.0	(54)
2 Bed houses	0.0	0	0.0	0	0.0	
B Bed houses	0.0	0	0.0	0	0.0	
Bed houses	0.0	0	0.0	0	0.0	
Bed houses	0.0	0	0.0	0	0.0	
Bed Apartment	3,068.8	33,032	254.3	2,737	3,323.1	35,76
Bed Apartment	2,727.8	29,362	226.0	2,433	2,953.8	31,79
	0.0	0	0.0	0	0.0	
	5,796.7	62,395	480.3	5,170 AH % by floor area	6,276.9	67,56
			7.05 % 7	ATT 70 by 11001 area	due to mix	
noon Montret Colons 1 (2)	Value zones (H, M, L)		£ OMS (per unit)	, a	(00	4-4-13-07-07
Open Market Sales values (£) - Bed houses	H L	M		(£psm)	(£psf)	total MV £ (no AH
Bed houses						
Bed houses						
Bed houses						
Bed houses						
Bed Apartment		207,338	259,172	4,320	401	9,330,18
Bed Apartment		276,450	345,563	4,320	401	8,293,50
	0 0	0			-	17,623,68
Affordable Housing -	Aff Rent £	Home Own £				17,020,000
ransfer Values (£) (£ psm houses) -	1,000	1,000				
ransfer Values (£) (£ psm flats) -	1,000	1,000				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed houses	0	0				
Bed Apartment	60,000	60,000				
Bed Apartment	80,000	80,000				



60 Units - Scheme 14 (onsite)

GROSS DEVELOPMENT VALUE				
DMS GDV -				
Bed houses	0	@	0	_
Page Houses	0	@	0	
Bed houses	0	@	0	_
Bed houses	0	@	0	
Bed houses	0	@	0	
Bed Apartment	33	@	259,172	8,616,299
Bed Apartment	22	@	345,563	7,658,933
·	0	@	0	· · · ·
	- 55			16,275,232
ffordable Rent GDV -				
Bed houses	0	@	0	-
Bed houses	0	@	0	
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed Apartment	2	@	60,000	123,952
Bed Apartment	1	@	80,000	110,180
	0	@	0	
	3			234,132
ome Own GDV -				
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	=
Bed houses	0	@	0	-
Bed Apartment	1	@	60,000	41,317
Bed Apartment	0	@	80,000	36,727
	0	@	0	-
	1			78,044
DV	60			16.587.408

AH on-site cost (£MV - £GDV)

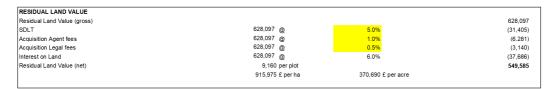
1,036,279 £ 17,271 £ per unit (total units)

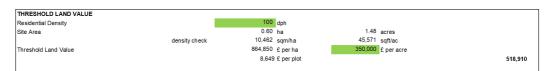
165 £ psm (total GIA sqm)



DEVELOPMENT COSTS						
Initial Payments -						
Planning Application Professional Fees and reports						(50.000
Statutory Planning Fees						(20,199
CIL (sqm excl. Affordable Housing & Starter Homes)		5,797	sqm	0 £ psm		
		0.00%	% of GDV	0 £ per unit (total units)		
Site Specific S106 Contributions -						
Sport, Open Space & Recreation		60	units @	3,151 per unit		(189,060
Education - Primary			units @	0 per unit		
Education - Secondary			units @	0 per unit		
Highways (Skipton Junction Improvements)			units @	0 per unit		
Other			units @	0 per unit		
sub-total			units @	3,151 per unit	(189,060)	
Sub-total			% of GDV	3,151 £ per unit (total units)	(103,000)	
AH Commuted Sum			sqm (total)	0 £ psm		
AH Commuted Sum				U £ psm		
0		0.00%	% of GDV			
Construction Costs -		4 40	_			
Site Clearance and Demolition		1.48	acres @	50,000 £ per acre		(74,130
			_			
sub-total			acres @	0 per acre	(74,130)	
		0.45%	% of GDV	1,236 £ per unit (total units)		
1 Bed houses		_	sqm @	0.00 psm		
2 Bcd houses		_	sqm @	0.00 psm		
3 Bed houses		_	sqm @	0.00 psm		
4 Bed houses		_		0.00 psm		
5 Bed houses		_	sqm @	0.00 psm		
			sqm @			
1 Bed Apartment		3,323.1		1,375.00 psm		(4,569,231
2 Bed Apartment		2,953.8		1,375.00 psm		(4,061,538
-	6,276.9	-	sqm @	1,375.00 psm		
External works		8,630,769	@	10%		(863,077
				£14,385 per unit		(000)011
"Normal abnormals"		8,630,769	@	3%		(258,923
Normal abnormals		0,000,700	œ	£4,315 per unit		(250,525
Contingency		9,826,899	@	5%		(491,345
Contingency		0,020,000	w	370		(451,545
Professional Fees		9,826,899	@	7%		(687,883
Disposal Costs -						
Sale Agents Costs		16,275,232	OMS @	1.00%		(162,752
Sale Legal Costs		16,275,232		0.50%		(81,376
Marketing and Promotion		16,275,232		2.50%		(406,881
-			-	4.00%		, ,
Finance Costs -						
Interest on Development Costs		6.00%	APR	0.487% pcm		(769,139
Developers Profit						
Profit on OMS		16,275,232		20.00%		(3,255,046
Profit on AH		312,176		6.00%		(18,731
(blended)		, 0		19.74%	(3,273,777)	(,,,,,,







BALANCE			
Surplus/(Deficit)	51,125 £ per ha	20,690 £ per acre	30,675

ENSITIVITY ANALYSIS								
					AH - % on site			
Balance (RLV - TLV)	30,675	20%	25%	30%	35%	40%	45%	50%
	-10000	(383,123)	(832,344)	(1,302,233)	(1,772,121)	(2,242,009)	(3,325,167)	(6,529,690)
	-9000	(442,465)	(900,497)	(1,370,385)	(1,840,273)	(2,310,162)	(3,689,868)	(6,894,391)
	-8000	(501,807)	(968,650)	(1,438,538)	(1,908,426)	(2,378,314)	(4,054,568)	(7,259,091
	-7000	(567,185)	(1,036,802)	(1,506,691)	(1,976,579)	(2,446,467)	(4,419,269)	(7,623,792
	-6000	(635,396)	(1,105,273)	(1,575,150)	(2,045,027)	(2,514,904)	(4,784,243)	(7,988,755
Other S106 (£/unit)	-5000	(704,134)	(1,174,011)	(1,643,888)	(2,113,765)	(2,583,642)	(5,149,529)	(8,354,041
	-4000	(772,872)	(1,242,749)	(1,712,626)	(2,182,504)	(2,652,381)	(5,514,815)	(8,719,327
	-3000	(841,610)	(1,311,488)	(1,781,365)	(2,251,242)	(2,721,119)	(5,880,101)	(9,084,613
	-2000	(910,349)	(1,380,226)	(1,850,103)	(2,319,980)	(3,040,875)	(6,245,387)	(9,449,899
	-1000	(979,087)	(1,448,964)	(1,918,841)	(2,388,718)	(3,406,161)	(6,610,673)	(9,815,185
	0	(1,047,825)	(1,517,702)	(1,987,579)	(2,457,456)	(3,771,447)	(6,975,959)	(10,180,471
	1000	(1,116,563)	(1,586,440)	(2,056,318)	(2,526,195)	(4,136,733)	(7,341,245)	(10,545,757
	2000	(1,185,302)	(1,655,179)	(2,125,056)	(2,594,933)	(4,502,019)	(7,706,531)	(10,911,043
	3000	(1,254,040)	(1,723,917)	(2,193,794)	(2,663,671)	(4,867,305)	(8,071,817)	(11,276,329
	4000	(1,322,778)	(1,792,655)	(2,262,532)	(2,732,409)	(5,232,591)	(8,437,103)	(11,641,615
	5000	(1,391,516)	(1,861,393)	(2,331,270)	(2,801,147)	(5,597,877)	(8,802,389)	(12,006,901
	6000	(1,460,254)	(1,930,132)	(2,400,009)	(2,869,886)	(5,963,163)	(9,167,675)	(12,372,187
	7000	(1,528,993)	(1,998,870)	(2,468,747)	(3,123,937)	(6,328,449)	(9,532,961)	(12,737,473
	8000	(1,597,731)	(2,067,608)	(2,537,485)	(3,489,223)	(6,693,735)	(9,898,247)	(13,102,759
	9000	(1,666,469)	(2,136,346)	(2,606,223)	(3,854,509)	(7,059,021)	(10,263,533)	(13,468,045
	10000	(1,735,207)	(2,205,084)	(2,674,961)	(4,219,795)	(7,424,307)	(10,628,819)	(13,833,331



					AH - % on site			
Balance (RLV - TLV)	30,675	20%	25%	30%	35%	40%	45%	50
	15.0%	(364,882)	(856,814)	(1,370,750)	(1,884,687)	(3,242,736)	(6,491,307)	(9,739,87
	16.0%	(488.247)	(988.992)	(1.494,116)	(1.999,241)	(3.348.478)	(6.588.238)	(9.827.99
Profit (%OMS)	17.0%	(624,857)	(1,121,169)	(1,617,482)	(2,113,794)	(3,454,220)	(6,685,168)	(9,916,11
	18.0%	(765,846)	(1,253,347)	(1,740,848)	(2,228,348)	(3,559,962)	(6,782,098)	(10,004,23
	19.0%	(906,836)	(1,385,525)	(1,864,213)	(2,342,902)	(3,665,705)	(6,879,029)	(10,092,3
	20.0%	(1,047,825)	(1,517,702)	(1,987,579)	(2,457,456)	(3,771,447)	(6,975,959)	(10,180,47
	21.0%	(1,188,815)	(1,649,880)	(2,110,945)	(2,572,010)	(3,877,189)	(7,072,889)	(10,268,58
	22.0%	(1,329,804)	(1,782,058)	(2,234,311)	(2,686,564)	(3,982,931)	(7,169,819)	(10,356,70
	23.0%	(1,470,794)	(1,914,235)	(2,357,677)	(2,801,118)	(4,088,673)	(7,266,750)	(10,444,82
	24.0%	(1,611,783)	(2,046,413)	(2,481,043)	(2,915,672)	(4,194,415)	(7,363,680)	(10,532,94
	25.0%	(1,752,773)	(2,178,590)	(2,604,408)	(3,030,226)	(4,300,157)	(7,460,610)	(10,621,06
					AH - % on site			
Balance (RLV - TLV)	30,675	20%	25%	30%	35%	40%	45%	50
	75,000	(640,110)	(1,109,987)	(1,579,864)	(2,049,741)	(3,363,732)	(6,568,244)	(9,772,75
	100,000	(677,175)	(1,147,052)	(1,616,929)	(2,086,806)	(3,400,797)	(6,605,309)	(9,809,82
	125,000	(714,240)	(1,184,117)	(1,653,994)	(2,123,871)	(3,437,862)	(6,642,374)	(9,846,88
TLV (per acre)	150,000	(751,305)	(1,221,182)	(1,691,059)	(2,160,936)	(3,474,927)	(6,679,439)	(9,883,9
	175,000	(788,370)	(1,258,247)	(1,728,124)	(2,198,001)	(3,511,992)	(6,716,504)	(9,921,01
	200,000	(825,435)	(1,295,312)	(1,765,189)	(2,235,066)	(3,549,057)	(6,753,569)	(9,958,08
	225,000	(862,500)	(1,332,377)	(1,802,254)	(2,272,131)	(3,586,122)	(6,790,634)	(9,995,14
	250,000	(899,565)	(1,369,442)	(1,839,319)	(2,309,196)	(3,623,187)	(6,827,699)	(10,032,2
	275,000	(936,630)	(1,406,507)	(1,876,384)	(2,346,261)	(3,660,252)	(6,864,764)	(10,069,2)
	300,000	(973,695)	(1,443,572)	(1,913,449)	(2,383,326)	(3,697,317)	(6,901,829)	(10,106,34
	325,000	(1,010,760)	(1,480,637)	(1,950,514)	(2,420,391)	(3,734,382)	(6,938,894)	(10,143,40
	350,000	(1,047,825)	(1,517,702)	(1,987,579)	(2,457,456)	(3,771,447)	(6,975,959)	(10,180,47
	375,000	(1,084,890)	(1,554,767)	(2,024,644)	(2,494,521)	(3,808,512)	(7,013,024)	(10,217,50
	400,000	(1,121,955)	(1,591,832)	(2,061,709)	(2,531,586)	(3,845,577)	(7,050,089)	(10,254,60
	425,000	(1,159,020)	(1,628,897)	(2,098,774)	(2,568,651)	(3,882,642)	(7,087,154)	(10,291,66
	450,000	(1,196,085)	(1,665,962)	(2,135,839)	(2,605,716)	(3,919,707)	(7,124,219)	(10,328,73
	475,000	(1,233,150)	(1,703,027)	(2,172,904)	(2,642,781)	(3,956,772)	(7,161,284)	(10,365,79
	500,000	(1,270,215)	(1,740,092)	(2,209,969)	(2,679,846)	(3,993,837)	(7,198,349)	(10,402,86
					AH - % on site			
Balance (RLV - TLV)	30,675	20%	25%	30%	35%	40%	45%	5
T.	20							
	25							
Density (dph)	30							
	35							
	40							
	45							
	50							
	55							
					AH - % on site			
Balance (RLV - TLV)	30,675	20%	25%	30%	35%	40%	45%	5
	96%	(576,454)	(1,046,108)	(1,515,985)	(1,985,862)	(2,455,739)	(4,469,829)	(7,674,3
	98%	(812,028)	(1,281,905)	(1,751,782)	(2,221,659)	(2,691,536)	(5,722,894)	(8,927,40
Construction Cost (£psm)	100%	(1,047,825)	(1,517,702)	(1,987,579)	(2,457,456)	(3,771,447)	(6,975,959)	(10,180,47
(100% = base case scenario)	102%	(1,283,622)	(1,753,499)	(2,223,377)	(2,693,254)	(5,024,511)	(8,229,024)	(11,433,5
	104%	(1,519,420)	(1,989,297)	(2,459,174)	(3,073,064)	(6,277,576)	(9,482,088)	(12,686,6
	106%	(1,755,217)	(2,225,094)	(2,694,971)	(4,326,129)	(7,530,641)	(10,735,153)	(13,939,6
	108%	(1,991,014)	(2,460,891)	(2,930,768)	(5,579,194)	(8,783,706)	(11,988,218)	(15,192,73



OIL				0 :	Epsm	
Total number of units in scheme				%	% total units	60
Affordable Housing (AH) Policy requireme	ent %		AH Target	0.0%		
AH tenure split %	Affordable Rent		75%			
	Home Ownership (Sub-Market/Int. /St	arter)	25%		0.0%	
Open Market Sales (OMS) housing	Tionic Ownership (out marketime for	untor)	2070	100%	0.070	
open market dates (dillo) floating			-	100%		
Unit mix -	OMS mix%	MV # units	AH mix%	AH # units	Overall mix	% Total # units
1 Bed houses	0.0%	0	0%	0		1%
2 Bed houses	0.0%	0	0%	0		1%
3 Bed houses	0.0%	0	0%	0		1%
4 Bed houses	0.0%	0	0%	0		1%
		ō	0%			
5 Bed houses	0.0%			0		1%
1 Bed Apartment	60%	36	60%	0	60	
2 Bed Apartment	40%	24	40%	0	40	
Total number of units	<mark>0%</mark> 100%	0 60	0% 100%	0	100	1% G
otal number of units	100%	60	100%	U	100	176 60
	Net area per unit			Net to Gross %	Gross area per u	
OMS Unit Floor areas -	(sqm)	(sqft)		%	(sqr	
1 Bed houses	0.0	0				0.0
2 Bed houses	0.0	0				0.0
3 Bed houses	0.0	0				0.0
4 Bed houses	0.0	0			0	0.0
5 Bed houses	0.0	0			0	0.0
1 Bed Apartment	60.0	646		65.0%	92	
2 Bed Apartment	80,0	861		65.0%	123	
	0.0	0		65.0%		0.0
AH Unit Floor areas -	Net area per unit	(4)		Net to Gross %	Gross area per u	
	(sqm)	(sqft)		70	(sqr	
1 Bed houses	0.0	0				0.0
2 Bed houses	0.0	0				0.0
Bed houses	0.0	0				0.0
4 Bed houses	0.0	0			0	0.0
5 Bed houses	0.0	0			0	0.0
1 Bed Apartment	60.0	646		65.0%	92	2.3 994
2 Bed Apartment	80.0	861		65.0%	123	3.1 1,325
	0.0	0		65.0%	0	0.0
	OMS Units GIA		AH units GIA		Total GIA	
Total Gross Scheme Floor areas -	(mpe)	(sqft)	(sqm)	(sqft)	rotal OliA	m) (sqft
1 Bed houses	0.0	0	0.0	0		0.0
2 Bed houses	0.0	0	0.0	0		0.0
Bed houses	0.0	0	0.0	0		0.0
4 Bed houses	0.0	0	0.0	0		0.0
5 Bed houses	0.0	0	0.0	0		0.0
1 Bed Apartment	3,323.1	35,769	0.0	0	3,323	
2 Bed Apartment	2,953.8	31,795	0.0	0	2,953	
	0.0	0	0.0	0		0.0
	6,276.9	67,564	0.0 0.00% A	0 AH % by floor area	6,276 due to mix	67,564
	Value zones (H, M, L)		£ OMS (per unit)			
Open Market Sales values (£) -	H L	М	_ Sino (per unit)	(£psm)	(£psf)	total MV £ (no AH
1 Bed houses	-			V-F17	* * *	(1014)
2 Bed houses						Č
Bed houses						(
						(
4 Bed houses						
5 Bed houses					404	(
1 Bed Apartment		207,338	259,172	4,320	401	9,330,188
Bed Apartment	0 0	276,450	345,563	4,320	401	8,293,500
	0 0	0				17,623,688
Affordable Housing -	Aff Rent £	Home Own £				,
Transfer Values (£) (£ psm houses) -	1,000	1,000				
Transfer Values (£) (£ psm flats) -	1,000	1,000				
1 Bed houses	0	0				
	0	0				
Ded houses		0				
B Bed houses	0					
B Bed houses Bed houses	0	0				
Bed houses Bed houses Bed houses	0	0				
2 Bed houses 3 Bed houses 4 Bed houses 5 Bed houses 1 Bed Apartment	0 0 60,000	0 0 60,000				
Bed houses Bed houses Bed houses	0	0				





60 Units - Scheme 14 (CS)

Bed houses Bed houses	0	@	0	-
Bed houses	0	@	0	-
ome Own GDV -	•			
		<u> </u>	•	
Ded Apartment	0	@	0,000	_
Bed Apartment Bed Apartment	0	@	80,000	
Bed Apartment	0	@	60,000	-
Bed houses	0		0	•
Bed houses Bed houses	0	@	0	· · · · · · · · · · · · · · · · · · ·
Bed houses Bed houses	0	@	0	
Bed houses Bed houses	0	@	0	-
fordable Rent GDV -		_	_	
	60			17,623,688
	0	@	0	
Bed Apartment	24	@	345,563	8,293,500
Bed Apartment	36	@	259,172	9,330,188
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	-
Bed houses	0	@	0	
Bed houses	0	@	0	_

AH on-site cost (£MV - £GDV)
AH on-site cost analysis

0 £ 0 £ per unit (total units)

0 £ psm (total GIA sqm)



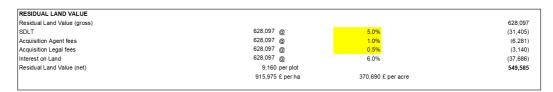


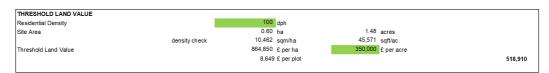
181101 Craven Supported Living appraisals v4 60 Units - Scheme 14 (CS)

DEVELOPMENT COSTS				
Initial Payments -				
Planning Application Professional Fees and reports				(50,000)
Statutory Planning Fees				(20,199)
CIL (sqm excl. Affordable Housing & Starter Homes)		6,277 sqm	0 £ psm	
		0.00% % of GDV	0 £ per unit (total units)	
Site Specific S106 Contributions -				
Sport, Open Space & Recreation		60 units @	3,151 per unit	(189,060)
Education - Primary		60 units @	0 per unit	(
Education - Secondary		60 units @	0 per unit	
Highways (Skipton Junction Improvements)		60 units @	0 per unit	
		•		•
Other		60 units @	0 per unit	
sub-total		60 units @		89,060)
		1.07% % of GDV	3,151 £ per unit (total units)	
AH Commuted Sum		6,276.9 sqm (total)	100 £ psm	(627,692)
		3.56% % of GDV		
Construction Costs -				
Site Clearance and Demolition		1.48 acres @	50,000 £ per acre	(74,130)
sub-total		1.48 acres @	0 per acre	- 74,130)
Sub total		0.42% % of GDV	1,236 £ per unit (total units)	74,100)
		0.42% % OF GDV	1,236 £ per unit (total units)	
1 Bed houses		- sqm @	0.00 psm	-
2 Bcd houses		- sqm @	0.00 psm	
3 Bed houses		- sqm @	0.00 psm	
4 Bed houses		- sqm @	0.00 psm	
5 Bed houses		- sqm @	0.00 psm	
1 Bed Apartment		3,323.1 sqm @	1,375.00 psm	(4,569,231)
2 Bed Apartment		2,953.8 sqm @	1,375.00 psm	(4,061,538)
-	6,276.9	- sqm @	1,375.00 psm	(4,001,330)
External works		8,630,769 @	10%	(863,077)
			£14,385 per unit	
"Normal abnormals"		8,630,769 @	3%	(258,923)
			£4,315 per unit	
Contingency		9,826,899 @	5%	(491,345)
Professional Fees		9,826,899 @	7%	(687.883)
Professional rees		.,,		(001,000)
Disposal Costs -				
Sale Agents Costs		17,623,688 OMS @	1.00%	(176,237)
Sale Legal Costs		17,623,688 OMS @	0.50%	(88,118)
Marketing and Promotion		17,623,688 OMS @	2.50%	(440,592)
Finance Costs -			4.00%	
Interest on Development Costs		6.00% APR	0.487% pcm	(872,827)
Developers Profit				
Profit on OMS		17,623,688	20.00%	(3,524,738)
Profit on AH		0	6.00%	(5,524,700)
rom on rat		U		04.700)
(blended)			20.00% (3,3	24,738)



181101 Craven Supported Living appraisals v4 60 Units - Scheme 14 (CS)





BALANCE			
Surplus/(Deficit)	51,125 £ per ha	20,690 £ per acre	30,675

ENSITIVITY ANALYSIS								
					AH - % on site			
Balance (RLV - TLV)	30,675	0%	0%	0%	0%	0%	0%	0%
	-10000	629,221	629,221	629,221	629,221	629,221	629,221	629,221
	-9000	569,366	569,366	569,366	569,366	569,366	569,366	569,366
	-8000	509,512	509,512	509,512	509,512	509,512	509,512	509,51
	-7000	449,657	449,657	449,657	449,657	449,657	449,657	449,65
	-6000	389,803	389,803	389,803	389,803	389,803	389,803	389,80
Other S106 (£/unit)	-5000	329,948	329,948	329,948	329,948	329,948	329,948	329,94
	-4000	270,093	270,093	270,093	270,093	270,093	270,093	270,09
	-3000	210,239	210,239	210,239	210,239	210,239	210,239	210,23
	-2000	150,384	150,384	150,384	150,384	150,384	150,384	150,38
	-1000	90,530	90,530	90,530	90,530	90,530	90,530	90,53
	0	30,675	30,675	30,675	30,675	30,675	30,675	30,67
	1000	(29,180)	(29,180)	(29,180)	(29,180)	(29,180)	(29, 180)	(29,180
	2000	(89,034)	(89,034)	(89,034)	(89,034)	(89,034)	(89,034)	(89,03
	3000	(148,889)	(148,889)	(148,889)	(148,889)	(148,889)	(148,889)	(148,889
	4000	(208,743)	(208,743)	(208,743)	(208,743)	(208,743)	(208,743)	(208,74
	5000	(268,598)	(268,598)	(268,598)	(268,598)	(268,598)	(268,598)	(268,598
	6000	(328,453)	(328,453)	(328,453)	(328,453)	(328,453)	(328,453)	(328,45)
	7000	(388,307)	(388,307)	(388,307)	(388,307)	(388,307)	(388,307)	(388,30
	8000	(448,162)	(448,162)	(448,162)	(448,162)	(448, 162)	(448, 162)	(448,162
	9000	(508,016)	(508,016)	(508,016)	(508,016)	(508,016)	(508,016)	(508,016
	10000	(574,865)	(574,865)	(574,865)	(574,865)	(574,865)	(574,865)	(574,865



					AH - % on site			
Balance (RLV - TLV)	30,675	0%	0%	0%	0%	0%	0%	0
	15.0%	801,711	801,711	801,711	801,711	801,711	801,711	801,7
	16.0%	647.504	647,504	647,504	647,504	647.504	647.504	647.5
Profit (%OMS)	17.0%	493,297	493,297	493,297	493,297	493,297	493,297	493,2
	18.0%	339,090	339,090	339,090	339,090	339,090	339,090	339,0
	19.0%	184,882	184,882	184,882	184,882	184,882	184,882	184,8
	20.0%	30,675	30,675	30,675	30,675	30,675	30,675	30,6
	21.0%	(123,532)	(123,532)	(123,532)	(123,532)	(123,532)	(123,532)	(123,53
	22.0%	(277,740)	(277,740)	(277,740)	(277,740)	(277,740)	(277,740)	(277,74
	23.0%	(431,947)	(431,947)	(431,947)	(431,947)	(431,947)	(431,947)	(431,94
	24.0%	(595,760)	(595,760)	(595,760)	(595,760)	(595,760)	(595,760)	(595,76
	25.0%	(771,997)	(771,997)	(771,997)	(771,997)	(771,997)	(771,997)	(771,99
					AH - % on site			
Balance (RLV - TLV)	30,675	0%	0%	0%	0%	0%	0%	C
	75,000	438,390	438,390	438,390	438,390	438,390	438,390	438,3
	100,000	401,325	401,325	401,325	401,325	401,325	401,325	401,3
	125,000	364,260	364,260	364,260	364,260	364,260	364,260	364,2
TLV (per acre)	150,000	327,195	327,195	327,195	327,195	327,195	327,195	327,1
	175,000	290,130	290,130	290,130	290,130	290,130	290,130	290,1
	200,000	253,065	253,065	253,065	253,065	253,065	253,065	253,0
	225,000	216,000	216,000	216,000	216,000	216,000	216,000	216,0
	250,000	178,935	178,935	178,935	178,935	178,935	178,935	178,9
	275,000	141,870	141,870	141,870	141,870	141,870	141,870	141,8
	300,000	104,805	104,805	104,805	104,805	104,805	104,805	104,8
	325,000	67,740	67,740	67,740	67,740	67,740	67,740	67,7
	350,000	30,675	30,675	30,675	30,675	30,675	30,675	30,6
	375,000	(6,390)	(6,390)	(6,390)	(6,390)	(6,390)	(6,390)	(6,39
	400,000	(43,455)	(43,455)	(43,455)	(43,455)	(43,455)	(43,455)	(43,45
	425,000	(80,520)	(80,520)	(80,520)	(80,520)	(80,520)	(80,520)	(80,52
	450,000	(117,585)	(117,585)	(117,585)	(117,585)	(117,585)	(117,585)	(117,58
	475,000	(154,650)	(154,650)	(117,565)	(154,650)	(154,650)	(154,650)	(154,65
	500,000	(191,715)	(191,715)	(191,715)	(191,715)	(191,715)	(191,715)	(191,71
ı	000,000	(101,110)	(101,710)	(101,710)		(101,710)	(101,710)	(101,11
Balance (RLV - TLV)	30,675	20%	25%	30%	AH - % on site 35%	40%	45%	50
1	20							-
	25							
Density (dph)	30							
Delisity (dpii)	35							
	40							
	45							
	50							
	55							
·					AH - % on site			
Balance (RLV - TLV)	30,675	0%	0%	0%	0%	0%	0%	(
1	96%	441,321	441,321	441,321	441,321	441,321	441,321	441,3
	98%	235,998	235,998	235,998	235,998	235,998	235,998	235,9
Construction Cost (£psm)	100%	30,675	30,675	30,675	30,675	30,675	30,675	30,6
(100% = base case scenario)	102%	(174,648)	(174,648)	(174,648)	(174,648)	(174,648)	(174,648)	(174,64
(100% = base case scenario)	104%	(379,971)	(379,971)	(379,971)	(379,971)	(379,971)	(379,971)	(379,97
l l		(010,011)	(010,011)	(313,311)	(5/5,5/1)	(515,511)	(5/5,5/1)	(313,31
		(594 816)	(594.816)	(594 816)	(594.816)	(594 816)	(594 816)	(594.81
	106% 108%	(594,816) (830,613)	(594,816) (830,613)	(594,816) (830,613)	(594,816) (830,613)	(594,816) (830,613)	(594,816) (830,613)	(594,81





181101 Craven Supported Living appraisals v4 - Summary Table

	55 Units - Scheme E (PC) 55 Units - Scheme E (CS) 60 Units - Scheme F (PC)		60 Units - Scheme F (onsite) 60 Units - Scheme F (CS)		55 Units - Scheme 13 (PC)	55 Units - Scheme 13 (onsite)	55 Units - Scheme 13 (CS)	60 Units - Scheme 14 (PC)	60 Units - Scheme 14 (onsite)	60 Units - Scheme 14 (CS)	
	Age Restricted	Age Restricted	Extra Care	Extra Care	Extra Care	Age Restricted	Age Restricted	Age Restricted	Extra Care	Extra Care	Extra Ca
Market Area	District Wide	District Wide	District Wide	District Wide	District Wide	District Wide	District Wide	District Wide	District Wide	District Wide	District Wid
Greenfield or Brownfield	Greenfield	Greenfield	Greenfield	Greenfield	Greenfield	Brownfield	Brownfield	Brownfield	Brownfield	Brownfield	Brownfie
Baseline Parameters:											
Site Area (net residential development) (ha)	0.44	0.44	0.60	0.60	0.60	0.44	0.44	0.44	0.60	0.60	0.6
Development density (dph)	125	125	100	100	100	125	125	125	100	100	10
Total No. Units	55	55	60	60	60	55	55	55	60	60	6
Affordable Housing (%) (on-site)	30%	0%	30%	12%	0%	30%	25%	0%	30%	8%	0'
Affordable Rent (%)	75%		75%	75%		75%	75%		75%	75%	
LCHO (%)	25%		25%	25%		25%	25%		25%	25%	
Appraisal:											
Total GDV (£)	10,036,826	12,924,038	13,560,581	15,965,641.13	17,623,688	10,036,826	10,518,028	12,924,038	13,560,581	16,587,408	17,623,68
Site Specific S106 (£ per unit) (all units)	3,151	3,151	3,151	3,151	3,151	3,151	3,151	3,151	3,151	3,151	3,15
AH Commuted Sum (£)		1,755,995			1,004,308			1,463,329			627,69
AH Commuted Sum (£ psm)		399			160			333			10
AH Commuted Sum (£ per unit)		31,927			16,738			26,606			10,46
Developers Profit (£)	1,868,765	2,584,808	2,540,756	3,123,201	3,524,738	1,868,765	1,988,106	2,584,808	2,540,756	3,273,777	3,524,73
Developers Profit (% blended)	18.62%	20.00%	18.74%	19.56%	20.00%	18.62%	18.90%	20.00%	18.74%	19.74%	20.00%
RLV (net) (£)	309,000	309,000	(1,164,508)	438,734	385,476	134,062	421,797	421,797	(1,468,669)	549,585	549,58
RLV (£/acre)	284,206	284,206	(785,450)	295,922	295,922	123,305	387,952	387,952	(990,604)	370,690	370,69
RLV (£/ha)	702,274	702,274	(1,940,847)	731,223	731,223	304,686	958,628	958,630	(2,447,782)	915,975	915,97
RLV comments	Viable	Viable	Not Viable	Viable	Viable	Viable	Viable	Viable	Not Viable	Viable	Viabl
Balance for Plan VA:											
TLV (£/acre)	260,000	260,000	260,000	260,000	260,000	350,000	350,000	350,000	350,000	350,000	350,00
TLV (£/ha)	642,460	642,460	642,460	642,460	642,460	864,850	864,850	864,850	864,850	864,850	864,85
Surplus/Deficit (£/acre)	24,206	24,206	(1,045,450)	35,922	35,922	(226,695)	37,952	37,952	(1,340,604)	20,690	20,69
Surplus/Deficit (£/ha)	59,814	59,814	(2,583,307)	88,763	88,763	(560,164)	93,778	93,780	(3,312,632)	51,125	51,12
	Viable	Viable	Not Viable	Viable	Viable	Marginal	Viable	Viable	Not Viable	Viable	Viabl

Scheme 13 - is based on 0% on-site affordable housing and a commuted sum. The commuted sum is calculated based on the equivalent 26% on-site affordable housing.

Scheme 14 - is based on 0% on-site affordable housing and a commuted sum. The commuted sum is calculated based on the equivalent 8% on-site affordable housing.

